

# VIMPELCOM LTD ANNOUNCES FOURTH QUARTER AND FULL YEAR 2010 OPERATING AND FINANCIAL RESULTS

Amsterdam and New York (March 29, 2011) - "VimpelCom Ltd" ("VimpelCom" or the "Company") (NYSE: VIP), a leading international provider of telecommunications services, today announced its operating and financial results for the fourth quarter and year ended December 31, 2010.

## Fourth Quarter Highlights:

- Net operating revenues increased by 22.0% y-o-y to \$2.8 billion
- Adjusted OIBDA\* reached \$1.3 billion (up 15.0% y-o-y); consolidated OIBDA margin of 44.5%
- Net income attributable to VimpelCom Ltd was \$461.2 million (up 62.7% y-o-y)
- Net cash from operating activities was \$769 million (up 2.4% y-o-y)

## Full 2010 Year Highlights:

- Number of mobile subscriptions increased to 92.7 million (up 43.5% y-o-y); broadband subscriptions grew to 3.8 million (up 66.2% y-o-y)
- Net operating revenues increased by 20.8% y-o-y to \$10.5 billion
- Adjusted OIBDA\* reached \$4.9 billion (up 15.4% y-o-y); consolidated OIBDA margin of 46.9%
- Net income attributable to VimpelCom Ltd was \$1.7 billion (up 49.2% y-o-y)
- Net cash from operating activities was \$3.7 billion (up 4.5 % y-o-y)
- Capex was \$2.2 billion, capex to revenue ratio was 21.2%, reflecting a significant step up in 4Q10
- Net debt during the year decreased by \$0.7 billion
- Interim dividends for 2010 declared and paid in the amount of \$850 million, an additional final dividend expected later in 2011

#### **Recent Developments:**

- In February 2011, the Company placed \$1.5 billion in bonds, including a \$500 million five-year tranche with an interest rate of 6.493% and a \$1 billion 10-year tranche with an interest rate of 7.748%
- On March 9, 2011, the Company completed its \$88 million acquisition of a 78% stake in Laos's Millicom Lao Co.
- On March 17, 2011, VimpelCom shareholders approved the combination with Wind Telecom, paving the way for the establishment of a global diversified platform and creating one of the largest mobile operators in the world

<sup>\*</sup> Hereafter Adjusted OIBDA is referred to as OIBDA and Adjusted OIBDA margin is referred to as OIBDA margin (See definitions of Adjusted OIBDA and Adjusted OIBDA margin in Attachment E)



#### Consolidated Financial Results

| CONSOLIDATED OPERATIONS (US\$, MILLIONS)                              | 4Q 10   | 4Q 09   | 4Q 10 /<br>4Q 09 | 3Q 10   | 4Q 10 /<br>3Q 10 | 2010     | 2009    | 2010/<br>2009 |
|-----------------------------------------------------------------------|---------|---------|------------------|---------|------------------|----------|---------|---------------|
| Net Operating revenues                                                | 2,815.6 | 2,308.6 | 22.0%            | 2,824.4 | -0.3%            | 10,512.8 | 8,702.9 | 20.8%         |
| Adjusted OIBDA                                                        | 1,251.6 | 1,087.9 | 15.0%            | 1,377.7 | -9.2%            | 4,932.3  | 4,272.5 | 15.4%         |
| Adjusted OIBDA margin, %                                              | 44.5%   | 47.1%   |                  | 48.8%   |                  | 46.9%    | 49.1%   |               |
| SG&A                                                                  | 854.7   | 679.8   | 25.7%            | 799.1   | 7.0%             | 3,063.5  | 2,390.0 | 28.2%         |
| SG&A percentage                                                       | 30.4%   | 29.4%   |                  | 28.3%   |                  | 29.1%    | 27.5%   |               |
| Net income attributable to VimpelCom Ltd.                             | 461.2   | 283.4   | 62.7%            | 495.9   | -7.0%            | 1,673.3  | 1,121.8 | 49.2%         |
| Net income attributable to<br>VimpelCom Ltd. Per ADS, basic<br>(US\$) | 0.34    | 0.27    |                  | 0.39    |                  | 1.39     | 1.09    |               |
| Net cash from operating activities                                    | 769.0   | 750.9   | 2.4%             | 1,096.8 | -29.9%           | 3,670.1  | 3,512.8 | 4.5%          |
| Capital expenditures                                                  | 1,142.6 | 422.7   | 170.3%           | 520.1   | 119.7%           | 2,224.4  | 814.1   | 173.2%        |
| ROCE, %                                                               | 19.9%   | 24.4%   |                  | 21.8%   |                  | 19.9%    | 24.4%   |               |

Commenting on the results, VimpelCom's Chief Executive Officer, Alexander Izosimov, said, "The Company showed a good set of results for the fourth quarter and full year of 2010, reporting substantial growth over the corresponding periods of 2009. Our results reflect improvements in macroeconomic conditions in our major markets, the consolidation of Kyivstar, as well as our efforts to drive further growth and improve the quality of our subscriber base. With annual revenues of more than \$10 billion, almost \$5 billion of OIBDA and \$1.7 billion of net income, we continue to maintain a strong financial position."

Mr. Izosimov continued, "Russia remains the focal point for us and we are implementing a comprehensive program aimed at accelerating our growth momentum in the robust and profitable Russian market. We continue to strengthen our competitive position and drive growth by prioritizing network expansion, further developing our marketing capabilities and working on distribution optimization and pricing efficiency. We have already begun to see the benefits of these efforts."

He added, "Our Ukrainian business, after the consolidation of Kyivstar, delivered very good results as we regained market share, while sustaining our margins and cash flow generation ability. The synergies from integration have thus far exceeded our forecasts and overall we are happy with the development of our operations in Ukraine."

Mr. Izosimov concluded, "Today, we stand at a defining moment for VimpelCom. The combination with Wind Telecom recently approved by our shareholders will expand our growth platform and help to secure the advantages of greater scale and scope. Strategically, in a dynamic industry environment, we are now better positioned to capture additional growth as the industry focus shifts from voice to data. As we look ahead, we are confident this combination will be increasingly attractive for all our stakeholders and will unlock additional value within the next 24 months."





#### Russia - Business Context, Operations and Financial Results

During the last quarter of the year, the Russian market demonstrated a modest post-crisis recovery while the Russian telecom market continued to grow and offer attractive opportunities in both the voice and data segments. The competitive situation remained intense, especially in the mobile segment. In these circumstances, Russia, our largest business unit, reported an increase of 5.3% in net operating revenues in 2010 as compared to 2009 with growth accelerating towards year end. Revenue growth in 4Q10 as compared to 4Q09 was 9.7%, driven by progress in both the mobile and fixed line segments.

#### Operating highlights in Russia:

- As throughout 2010 we grew slower than the Russian telecom market, our key priority has been to accelerate growth and better exploit existing market opportunities. As a result of our active sales campaigns, the number of subscriptions increased 2.2% for both 4Q10 and the full year, reaching a record 52 million at year-end
- Mobile quarterly revenue increased 10.0% over 4Q09 and 6.4% for the full year, with growth from subscribers and usage translating into revenue growth. This was further supported by incremental data revenues and revenue from sales of handsets and other equipment, which contributed 5.0% to quarterly growth over 4Q09 and 2.3% to total annual growth
- Fixed line revenue increased 8.3% in 4Q10 vs. 4Q09 to end the year up 0.2% as compared to 2009. The consumer segment continued to show very strong performance with FTTB revenue growth of 34.6% vs. 4Q09 and 18.7% quarter-on-quarter in 4Q10
- Our 2010 total data revenue, including mobile and FTTB, reached 18 billion rubles, a 27% increase year-on-year
- In 4Q10, consolidated fixed and mobile OIBDA margin for Russia declined to 43.4% from 47.0% in 3Q10, reflecting seasonality, as well as a shift in traffic mix, higher volume of devices sold and increased marketing spend

To accommodate rapidly growing demand for our services in 2010 we more than doubled investments and returned to our normal investment levels with a Capex to sales ratio of 19.2% vs. 8.1% in 2009. This affected our ROIC, which we nevertheless maintained at the targeted level of over 30%.

We expect the economic recovery in Russia to continue with support from rising oil and gas prices. Against this backdrop, we plan to pursue rapid network development and enhanced marketing programs to deliver strong targeted return on invested capital going forward.





| RUSSIA (RUR millions)       | 4Q 10  | 4Q 09  | 4Q 10 /<br>4Q 09 | 3Q 10  | 4Q 10/<br>3Q 10 | 2010    | 2009    | 2010/<br>2009 |
|-----------------------------|--------|--------|------------------|--------|-----------------|---------|---------|---------------|
| Net operating revenues      | 64,552 | 58,819 | 9.7%             | 64,284 | 0.4%            | 247,923 | 235,438 | 5.3%          |
| Adjusted OIBDA              | 28,026 | 27,950 | 0.3%             | 30,244 | -7.3%           | 114,621 | 116,882 | -1.9%         |
| Adjusted OIBDA margin, %    | 43.4%  | 47.5%  |                  | 47.0%  |                 | 46.2%   | 49.6%   |               |
| SG&A                        | 17,948 | 16,805 | 6.8%             | 17,263 | 4.0%            | 67,766  | 62,319  | 8.7%          |
| including Sales & Marketing |        |        |                  |        |                 |         |         |               |
| Expenses                    | 6,595  | 5,862  | 12.5%            | 6,057  | 8.9%            | 23,212  | 20,013  | 16.0%         |
| including General &         |        |        |                  |        |                 |         |         |               |
| Administrative Costs        | 11,353 | 10,943 | 3.7%             | 11,206 | 1.3%            | 44,554  | 42,306  | 5.3%          |
| SG&A percentage             | 27.8%  | 28.6%  |                  | 26.9%  |                 | 27.3%   | 26.5%   |               |
| Capital expenditures        | 24,842 | 9,778  | 154.1%           | 11,715 | 112.1%          | 47,631  | 19,123  | 149.1%        |
| ROIC, %                     | 30.9%  | 32.2%  |                  | 32.2%  |                 | 30.9%   | 32.2%   |               |

- Mobile and fixed revenues for all periods were adjusted; see definition of reportable segments in Attachment A. Adjusted MOU is calculated for mobile subscriptions excluding mobile broadband subscriptions using USB modems.

| RUSSIA REVENUES* (RUR millions) | 4Q 10  | 4Q 09  | 4Q 10<br>/ 4Q<br>09 | 3Q 10  | 4Q 10/<br>3Q 10 | 2010    | 2009    | 2010/<br>2009 |
|---------------------------------|--------|--------|---------------------|--------|-----------------|---------|---------|---------------|
| Net operating revenues          | 64,552 | 58,819 | 9.7%                | 64,284 | 0.4%            | 247,923 | 235,438 | 5.3%          |
| Mobile                          | 53,828 | 48,921 | 10.0%               | 53,804 | 0.0%            | 207,338 | 194,936 | 6.4%          |
| including data revenue          | 3,619  | 3,011  | 20.2%               | 3,196  | 13.2%           | 13,021  | 10,464  | 24.4%         |
| Fixed-line                      | 10,724 | 9,898  | 8.3%                | 10,480 | 2.3%            | 40,585  | 40,502  | 0.2%          |
| Business segment                | 4,857  | 4,773  | 1.8%                | 4,804  | 1.1%            | 18,754  | 20,851  | -10.1%        |
| Wholesale                       | 3,886  | 3,556  | 9.3%                | 3,985  | -2.5%           | 14,930  | 13,866  | 7.7%          |
| Residential                     | 1,981  | 1,569  | 26.3%               | 1,691  | 17.1%           | 6,900   | 5,784   | 19.3%         |
| including FTTB revenue          | 1,464  | 1,088  | 34.6%               | 1,233  | 18.7%           | 5,056   | 3,788   | 33.5%         |

| RUSSIA OIBDA DEVELOPMENT* (RUR |        |        | 4Q 10<br>/ 4Q |        | 4Q 10/ |         |         | 2010/  |
|--------------------------------|--------|--------|---------------|--------|--------|---------|---------|--------|
| millions)                      | 4Q 10  | 4Q 09  | 09            | 3Q 10  | 3Q 10  | 2010    | 2009    | 2009   |
| Adjusted OIBDA Total           | 28,026 | 27,950 | 0.3%          | 30,244 | -7.3%  | 114,621 | 116,882 | -1.9%  |
| Mobile                         | 24,993 | 25,085 | -0.4%         | 27,130 | -7.9%  | 103,084 | 103,908 | -0.8%  |
| Fixed-line                     | 3,033  | 2,865  | 5.9%          | 3,114  | -2.6%  | 11,537  | 12,974  | -11.1% |
| Adjusted Total OIBDA margin, % | 43.4%  | 47.5%  |               | 47.0%  |        | 46.2%   | 49.6%   |        |
| Mobile, %                      | 46.4%  | 51.3%  |               | 50.4%  |        | 49.7%   | 53.3%   |        |
| Fixed-line, %                  | 28.3%  | 28.9%  |               | 29.7%  |        | 28.4%   | 32.0%   |        |





| RUSSIA OPERATING DEVELOPMENT | 4Q 10  | 4Q 09  | 4Q 10 /<br>4Q 09 | 3Q 10  | 4Q 10/<br>3Q 10 | 2010   | 2009   | 2010/<br>2009 |
|------------------------------|--------|--------|------------------|--------|-----------------|--------|--------|---------------|
| Mobile operations            |        |        |                  |        |                 |        |        |               |
| Subscriptions ('000)         | 52,020 | 50,887 | 2.2%             | 51,615 | 0.8%            | 52,020 | 50,887 | 2.2%          |
| including mobile broadband   |        |        |                  |        |                 |        |        |               |
| subscriptions                | 1,927  | 1,038  | 85.6%            | 1,500  | 28.5%           | 1,927  | 1,038  | 85.6%         |
| MOU, min                     | 228.4  | 217.7  | 4.9%             | 222.1  | 2.8%            | 218.5  | 211.4  | 3.4%          |
| Adjusted MOU**, min          | 235.5  | 221.4  | 6.4%             | 227.8  | 3.4%            | 224.0  | 214.7  | 4.3%          |
| ARPU, RUR                    | 332.6  | 316.9  | 5.0%             | 342.5  | -2.9%           | 328.2  | 319.6  | 2.7%          |
| Fixed-line operations        |        |        |                  |        |                 |        |        |               |
| FTTB subscriptions ('000)    | 1,358  | 971    | 39.9%            | 1,193  | 13.8%           | 1,358  | 971    | 39.9%         |
| FTTB ARPU, RUR               | 383.9  | 392.9  | -2.3%            | 357.9  | 7.3%            | 368.0  | 394.9  | -6.8%         |





#### Ukraine - Business Context, Operations and Pro-forma Financial Results\*

In Ukraine, the economy showed improvement during 2010 as GDP returned to growth and was up 4.2% in real terms, while inflation slowed to around 10%. In the telecom market, the mobile segment remained flat due to reduced mobile termination rates.

For the full year, our Ukraine business unit delivered solid results with consolidated revenue declining by just 0.3% on a pro-forma basis, in line with market trends. Revenues improved in the second half of the year with underlying growth of 3.4% year-on-year in 4Q10, when taking into account a one-off adjustment to 4Q09 Kyivstar revenues, related to interconnection fees.

The integration of our Ukrainian operations continues to progress well with independently validated synergies of approximately \$52 million in 2010, exceeding our initial targets. Approximately 70% of these savings came from optimization of Capex, further supported by revenue synergies and savings in SG&A.

#### Operating highlights in Ukraine:

- Our marketing activities in mobile continued to focus on promoting high usage and unlimited tariffs. This has led to an increase in MOU and ARPU, simultaneously lowering churn. Our active customer base year-on-year resumed growth, up 1.5% to 24.4 million at 2010 year-end while ARPU increased by 0.7% over 4Q09 and by 1.3% for the full year
- We added 52,306 broadband subscriptions in the quarter, increasing the total base by 143.5% over 4Q09 and delivering on our ambitious plans to become the #1 alternative broadband operator in Ukraine. Residential fixed (mainly FTTB) revenue showed 140.9% growth compared to 4Q09 and 104.4% growth for the full year
- Mobile revenue increased 1.7% over 4Q09 and 0.2% for the full year despite a significant reduction in mobile termination rates of approximately 20%, intense price-based competition and proliferation of free on-net tariffs
- SG&A costs for the full year were 0.2% below 2009 despite increases in traffic volumes, a five fold increase in frequency fees and high inflation. This is the result of our ongoing operational excellence program and synergy initiatives.
- Strong profitability was reflected in a consolidated OIBDA margin increase of 1.6 percentage points in comparison with 4Q09 and 1.5 percentage points increase in comparison with full year 2009 due to synergies, ongoing cost management and lower mobile termination rates

Capital expenditures were up 38% for the full year of 2010 to support the growth in mobile traffic and active broadband rollout. We continue to invest in the development of our current mobile network and we also see the development of our FTTB networks as a priority.

\* Ukraine reporting segment includes operations of Kyivstar, URS and GTI. "Pro forma basis" means that the numbers are presented assuming that the business combination with Kyivstar had taken place on January 1, 2009





| UKRAINE PRO-FORMA (UAH millions)            | 4Q 10   | 4Q 09   | 4Q 10/<br>4Q 09 | 3Q 10   | 4Q 10/<br>3Q 10 | 2010     | 2009     | 2010/<br>2009 |
|---------------------------------------------|---------|---------|-----------------|---------|-----------------|----------|----------|---------------|
| Net operating revenues                      | 3,198.3 | 3,174.9 | 0.7%            | 3,365.4 | -5.0%           | 12,488.9 | 12,521.9 | -0.3%         |
| Adjusted OIBDA                              | 1,709.1 | 1,643.9 | 4.0%            | 1,913.2 | -10.7%          | 6,695.5  | 6,529.4  | 2.5%          |
| Adjusted OIBDA margin, %                    | 53.4%   | 51.8%   |                 | 56.8%   |                 | 53.6%    | 52.1%    |               |
| SG&A                                        | 944.1   | 898.3   | 5.1%            | 873.5   | 8.1%            | 3,578.1  | 3,586.5  | -0.2%         |
| including Sales & Marketing Expenses        | 176.2   | 220.1   | -19.9%          | 167.3   | 5.3%            | 668.7    | 788.9    | -15.2%        |
| including General & Administrative<br>Costs | 767.9   | 678.2   | 13.2%           | 706.2   | 8.7%            | 2,909.4  | 2,797.6  | 4.0%          |
| SG&A percentage                             | 29.5%   | 28.3%   |                 | 26.0%   |                 | 28.6%    | 28.6%    |               |
| Capital expenditures                        | 584.0   | 421.0   | 38.7%           | 403.3   | 44.8%           | 2,005.3  | 1,453.7  | 37.9%         |

| UKRAINE PRO-FORMA REVENUES<br>(UAH millions) | 4Q 10   | 4Q 09   | 4Q 10/<br>4Q 09 | 3Q 10   | 4Q 10/<br>3Q 10 | 2010     | 2009     | 2010/<br>2009 |
|----------------------------------------------|---------|---------|-----------------|---------|-----------------|----------|----------|---------------|
| Net operating revenues                       | 3,198.3 | 3,174.9 | 0.7%            | 3,365.4 | -5.0%           | 12,488.9 | 12,521.9 | -0.3%         |
| Mobile                                       | 3,064.8 | 3,013.6 | 1.7%            | 3,239.4 | -5.4%           | 11,945.2 | 11,926.9 | 0.2%          |
| Fixed-line                                   | 133.5   | 161.3   | -17.2%          | 126.0   | 6.0%            | 543.8    | 595.1    | -8.6%         |
| Business segment                             | 77.7    | 82.5    | -5.8%           | 74.9    | 3.7%            | 299.4    | 329.8    | -9.2%         |
| Wholesale                                    | 25.2    | 66.1    | -61.9%          | 27.2    | -7.4%           | 146.7    | 217.5    | -32.6%        |
| Residential                                  | 30.6    | 12.7    | 140.9%          | 23.9    | 28.0%           | 97.7     | 47.8     | 104.4%        |

| UKRAINE ACTUAL (UAH millions)     | 4Q 10   | 4Q 09   | 4Q 10/<br>4Q 09 | 3Q 10   | 4Q 10/<br>3Q 10 | 2010    | 2009    | 2010/<br>2009 |
|-----------------------------------|---------|---------|-----------------|---------|-----------------|---------|---------|---------------|
| Net operating revenues            | 3,198.3 | 384.7   | 731.4%          | 3,365.4 | -5.0%           | 9,384.1 | 1,582.1 | 493.1%        |
|                                   |         |         |                 |         | -               |         |         |               |
| Adjusted OIBDA Total              | 1,709.1 | 60.8    | 2711.0%         | 1,913.2 | 10.7%           | 5,007.4 | 281.4   | 1679.5%       |
| Net income/(loss) attributable to |         |         |                 |         | -               |         |         |               |
| VimpelCom Ltd.                    | 514.1   | (214.4) |                 | 587.3   | 12.5%           | 1,275.1 | (703.1) |               |

| UKRAINE PRO-FORMA OPERATING<br>DEVELOPMENT | 4Q 10  | 4Q 09  | 4Q 10/<br>4Q 09 | 3Q 10  | 4Q 10/<br>3Q 10 | 2010   | 2009   | 2010/<br>2009 |
|--------------------------------------------|--------|--------|-----------------|--------|-----------------|--------|--------|---------------|
| Mobile operations                          |        |        |                 |        |                 |        |        |               |
| Subscriptions ('000)                       | 24,390 | 24,034 | 1.5%            | 25,057 | -2.7%           | 24,390 | 24,034 | 1.5%          |
| MOU, min                                   | 456.6  | 379.1  | 20.4%           | 433.2  | 5.4%            | 430.9  | 320.0  | 34.7%         |
| ARPU mobile, UAH                           | 40.3   | 40.0   | 0.7%            | 42.6   | -5.4%           | 39.8   | 39.3   | 1.3%          |
| ARPU mobile, US\$                          | 5.1    | 5.0    | 2.0%            | 5.4    | -5.6%           | 5.0    | 5.0    | 0.0%          |
| Fixed-line operations                      |        |        |                 |        |                 |        |        |               |
| Broadband subscriptions ('000)             | 266.1  | 109.3  | 143.5%          | 213.8  | 24.5%           | 266.1  | 109.3  | 143.5%        |
| Broadband ARPU, UAH                        | 38.2   | 44.7   | -14.6%          | 38.0   | 0.6%            | 41.0   | 57.2   | -28.3%        |
| Broadband ARPU, US\$                       | 4.8    | 5.6    | -14.3%          | 4.8    | 0.0%            | 5.2    | 7.3    | -28.8%        |





#### CIS - Business Context, Operations and Financial Results\*

In 2010, net operating revenues in the CIS grew substantially, increasing 17% year-on-year driven by organic growth in major CIS markets, as well as the consolidation of our operations in Kyrgyzstan from 1Q10. The consolidated CIS OIBDA margin remained strong at 47.1%, in line with our targeted level of high 40's.

#### Operating highlights in CIS:

- CIS mobile subscriptions grew to 15.6 million, representing a substantial increase of 37.7% year-on-year and 5.6% quarter-on-quarter as a result of the launch of new data products and an increase in the number of sales channels
- In 4Q10, net operating revenues in the CIS continued to demonstrate considerable growth of 23% as compared with the same period in 2009. On a quarter-on-quarter basis net operating revenues grew 0.3%, despite the traditional seasonal decline in 4Q10
- The consolidated CIS OIBDA margin in 4Q10 remained strong at 44.3%, reflecting seasonal factors, 3G launch in Kazakhstan and Kyrgyzstan, higher sales and advertising costs due to competition in all markets. Despite two massive start-ups (FTTB and 3G), the annual consolidated CIS OIBDA margin of 47.1% remained in line with our targeted high level of profitability
- Broadband subscriptions increased 23.4% quarter-on-quarter, primarily driven by the development of our broadband operations in Armenia and Kazakhstan

Capex for the CIS markets increased substantially both year-on-year and quarter-on-quarter to support our network expansion, which is mainly focused on increasing mobile penetration and investments in fixed networks.

| CIS OPERATIONS (US\$ millions)              | 4Q 10  | 4Q 09  | 4Q 10/<br>4Q 09 | 3Q 10  | 4Q 10/<br>3Q 10 | 2010    | 2009    | 2010/<br>2009 |
|---------------------------------------------|--------|--------|-----------------|--------|-----------------|---------|---------|---------------|
| Net operating revenues                      | 362.0  | 293.5  | 23.3%           | 361.0  | 0.3%            | 1,354.0 | 1,155.8 | 17.1%         |
| Adjusted OIBDA                              | 160.3  | 144.5  | 10.9%           | 176.0  | -8.9%           | 637.8   | 578.3   | 10.3%         |
| Adjusted OIBDA margin, %                    | 44.3%  | 49.2%  |                 | 48.8%  |                 | 47.1%   | 50.0%   |               |
| SG&A                                        | 110.7  | 78.0   | 41.9%           | 94.6   | 17.0%           | 374.5   | 299.8   | 24.9%         |
| including Sales & Marketing Expenses        | 31.5   | 21.4   | 47.2%           | 26.2   | 20.2%           | 97.3    | 76.9    | 26.5%         |
| including General & Administrative<br>Costs | 79.2   | 56.6   | 39.9%           | 68.4   | 15.8%           | 277.2   | 222.9   | 24.4%         |
| SG&A percentage                             | 30.6%  | 26.6%  |                 | 26.2%  |                 | 27.7%   | 25.9%   |               |
| Capital expenditures                        | 256.1  | 57.1   | 348.5%          | 78.3   | 227.1%          | 437.4   | 106.9   | 309.2%        |
| ROIC, %                                     | 10.8%  | 10.8%  |                 | 10.8%  |                 | 10.8%   | 10.8%   |               |
| Mobile subscriptions ('000)                 | 15,612 | 11,337 | 37.7%           | 14,782 | 5.6%            | 15,612  | 11,337  | 37.7%         |
| including mobile broadband subscriptions    | 32.5   | -      | n/a             | 20.3   | 60.1%           | 32.5    | -       | n/a           |
| Broadband fixed-line subscriptions ('000)   | 91.8   | 36.5   | 151.5%          | 74.4   | 23.4%           | 91.8    | 36.5    | 151.5%        |

<sup>\*</sup> CIS operations include operations in Kazakhstan, Uzbekistan, Armenia, Kyrgyzstan (since 1010), Tajikistan, and Georgia.





#### South-East Asia – Overview

- Our Vietnamese joint-venture maintained its operations on a limited level during the fourth quarter
  as shareholders' negotiations regarding the further financing and expansion of this business
  continued. We do not consolidate the Vietnamese operations in our financial reporting.
- Cambodia achieved solid double-digit growth with active subscriber intake increasing by 29% and revenue improving by 38% quarter-on-quarter. In the fourth quarter of 2010, the Company maintained its position as #3 provider in the market in terms of subscribers.

| SEA (US\$ mln)                | 4Q 10 | 4Q 09 | 4Q<br>10/4Q<br>09 | 3Q 10 | 4Q 10/3Q<br>10 | 2010   | 2009   | 2010/<br>2009 |
|-------------------------------|-------|-------|-------------------|-------|----------------|--------|--------|---------------|
| Net operating mobile revenues | 6.9   | 2.4   | 187.5%            | 5.0   | 38.0%          | 21.8   | 5.7    | 282.5%        |
| Adjusted mobile OIBDA         | -9.8  | -12.6 | 22.2%             | (8.8) | -11.4%         | (35.3) | (38.1) | 7.3%          |

#### **Conference Call**

The Company's management will discuss its fourth quarter 2010 results during a conference call and slide presentation on March 29, 2011 at 4:30 pm CET, (10:30 am US ET). The call and slide presentation may be accessed via webcast at <a href="http://www.vimpelcom.com">http://www.vimpelcom.com</a>.

US call-in number: + 1 888-455-2263 International call-in number: + 1 719-457-2693

The conference call replay and the slide presentation webcast will be available through April 5, 2011 and April 29, 2011, respectively. The slide presentation will also be available for download on the Company's website.

US Replay Number: +1 888-203-1112 Confirmation Code: 1962230 International Replay Number: +1 719-457-0820 Confirmation Code: 1962230

#### Disclaimer

This press release contains "forward-looking statements", as the phrase is defined in Section 27A of the Securities Act and Section 21E of the Exchange Act. These statements include those relating to the Company's transaction with Wind Telecom, realization of synergies in Ukraine and the expected growth and development of the Company's operations. These and other forward-looking statements are based on management's best assessment of the Company's strategic and financial position and of future market conditions and trends. These discussions involve risks and uncertainties. The actual outcome may differ materially from these statements as a result of continued volatility in the economies in the markets in which the Company operates, unforeseen developments from competition, governmental regulation of the telecommunications industries, general political uncertainties in the markets in which the Company operates and/or litigation with third parties. The actual outcome may also differ





materially if the Company is unable to obtain all necessary corporate approvals relating to its business, if the Company is unable to successfully integrate its Ukrainian operations and other newly-acquired businesses and other factors. In addition, there are risks related to the transaction with Wind Telecom, including the possibility that the transaction may not close in a timely manner or at all; the possibility that anticipated benefits may not materialize as expected; that, prior to the completion of the transaction, VimpelCom's business or Wind Telecom's business may not perform as expected; that the parties are unable to successfully implement integration strategies or otherwise realize the synergies anticipated for the transaction; the possibility that Telenor may succeed in the arbitration against the Company and Altimo Holdings and Investments Ltd. or bring other legal challenge (including requests for injunctive relief) against the Company, its officers or directors and/or Altimo in respect of its claims to pre-emptive rights or otherwise; and other risks and uncertainties that are beyond the parties' control. There can be no assurance that such risks and uncertainties will not have a material adverse effect on the Company. Certain factors that could cause actual results to differ materially from those discussed in any forwardlooking statements include the risk factors described in the Company's registration statement on Form F-4 filed with the U.S. Securities and Exchange Commission (the "SEC"), the Company's proxy statement furnished to the SEC on Form 6-K on February 15, 2011, OJSC VimpelCom's public filings with the SEC, including its Annual Report on Form 20-F for the year ended December 31, 2009, and other public filings made by the Company with the SEC, which risk factors are incorporated herein by reference. The Company disclaims any obligation to update developments of these risk factors or to announce publicly any revision to any of the forward-looking statements contained in this release, or to make corrections to reflect future events or developments.

#### About VimpelCom Ltd.

VimpelCom consists of telecommunications operators providing voice and data services through a range of wireless, fixed and broadband technologies. The VimpelCom group is headquartered in Amsterdam and has operations in Russia, Ukraine, Kazakhstan, Uzbekistan, Tajikistan, Georgia, Armenia, Kyrgyzstan, Vietnam, Cambodia and Laos, covering territory with a total population of about 351,5 million. VimpelCom operating companies provide services under the "Beeline" and "Kyivstar" brands. VimpelCom's ADSs are listed on the New York Stock Exchange under the symbol "VIP".

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For more information on financial and operating data for specific countries, as well as reconciliation of OIBDA, please refer to the supplementary file FinancialOperatingQ42010.xls on our website at http://vimpelcom.com/ir/financials/results.wbp.





# Attachment A: VimpelCom Ltd financial statements

# VimpelCom Ltd Consolidated Statements of Income\*

|                                                                     | Years ended December 31, |                      |                     |  |
|---------------------------------------------------------------------|--------------------------|----------------------|---------------------|--|
|                                                                     | 2010                     | 2009                 | 2008                |  |
|                                                                     | (In thousand             | ls of US dollars, ex | cept share          |  |
|                                                                     |                          | amounts)             |                     |  |
| Operating revenues:                                                 | \$40.004.000             | ¢0.500.015           | <b>#0.000.05</b>    |  |
| Service revenues                                                    | <b>\$10,291,333</b>      | \$8,580,815          | \$9,999,850         |  |
| Sales of equipment and accessories                                  | 193,815                  | 109,959              | 107,946             |  |
| Other revenues                                                      | 27,652                   | 19,788               | 17,190              |  |
| Total operating revenues                                            | 10,512,800               | 8,710,562            | 10,124,986          |  |
| Revenue based tax                                                   | -                        | (7,660)              | (8,054)             |  |
| Net operating revenues                                              | 10,512,800               | 8,702,902            | 10,116,932          |  |
|                                                                     | =                        |                      |                     |  |
| Operating expenses:                                                 |                          |                      |                     |  |
| Service costs                                                       | 2,251,474                | 1,878,443            | 2,262,570           |  |
| Cost of equipment and accessories                                   | 216,944                  | 110,677              | 101,282             |  |
| Selling, general and administrative expenses                        | 3,063,548                | 2,389,998            | 2,838,508           |  |
| Depreciation                                                        | 1,573,364                | 1,393,431            | 1,520,184           |  |
| Amortization                                                        | 506,400                  | 300,736              | 360,980             |  |
| Impairment loss Provision for doubtful accounts                     | -<br>40 E71              | -<br>E1 262          | 442,747             |  |
| Total operating expenses                                            | 48,571<br>7,660,301      | 51,262<br>6,124,547  | 54,711<br>7,580,982 |  |
| Total operating expenses                                            | 7,000,301                | 0,124,547            | 7,300,302           |  |
| Operating income                                                    | 2,852,499                | 2,578,355            | 2,535,950           |  |
|                                                                     | -                        | _,                   | _,,,,,,,,           |  |
| Other income and expenses:                                          |                          |                      |                     |  |
| Interest income                                                     | 55,938                   | 51,714               | 71,618              |  |
| Net foreign exchange loss                                           | (4,532)                  | (411,300)            | (1,142,276)         |  |
| Interest expense                                                    | (540,040)                | (598,531)            | (495,634)           |  |
| Equity in net gain/(loss) of associates                             | 53,189                   | (35,763)             | (61,020)            |  |
| Other (expenses)/income, net                                        | (90,526)                 | (32,114)             | (17,404)            |  |
| Total other income and expenses                                     | (525,971)                | (1,025,994)          | (1,644,716)         |  |
| Income before income taxes                                          | 2 226 520                | 1 552 261            | 001 227             |  |
| income perore income taxes                                          | 2,326,528                | 1,552,361            | 891,234             |  |
| Income tax expense                                                  | 605,663                  | 435,030              | 303,934             |  |
|                                                                     | -                        | ,                    |                     |  |
| Net income                                                          | 1,720,865                | 1,117,331            | 587,300             |  |
| Net income/(loss) attributable to the noncontrolling interest       | 47,524                   | (4,499)              | 62,966              |  |
| Net income attributable to VimpelCom                                | \$1,673,341              | \$1,121,830          | \$524,334           |  |
|                                                                     | _                        |                      |                     |  |
| Basic EPS:                                                          |                          |                      |                     |  |
| Net income attributable to VimpelCom per common share               |                          |                      |                     |  |
| restated                                                            | \$1.39                   | \$1.09               | \$0.52              |  |
|                                                                     |                          |                      |                     |  |
| Weighted average common shares outstanding (thousand)               | 1,207,040                | 1,012,940            | 1,014,000           |  |
| Diluted EDC .                                                       |                          |                      |                     |  |
| Diluted EPS:  Net income attributable to VimpelCom per common share |                          |                      |                     |  |
| restated                                                            | \$1.39                   | \$1.08               | \$0.52              |  |
| ICSLUCCU                                                            | \$1.33                   | \$1.00               | \$0.5Z              |  |
| Weighted average diluted shares (thousand)                          | 1,207,340                | 1,013,560            | 1,014,060           |  |
| * Assessed average anticed shares (chousand)                        |                          | _,0,000              | _,,,                |  |

 $<sup>^{\</sup>star}$  Average rates of functional currencies to USD is presented in Attachment B





# VimpelCom Ltd Consolidated Balance Sheets

|                                                                                                     | December 31,<br>2010   | December 31,<br>2009   |
|-----------------------------------------------------------------------------------------------------|------------------------|------------------------|
|                                                                                                     | (In thousands of US a  |                        |
| Assets                                                                                              | amou                   | nts)                   |
| Current assets:                                                                                     |                        |                        |
| Cash and cash equivalents                                                                           | \$ 885,125             | \$ 1,446,949           |
| Trade accounts receivable, net of allowance for doubtful accounts                                   | 506,322                | 392,365                |
| Inventory                                                                                           | 137,413                | 61,919                 |
| Deferred income taxes                                                                               | 117,236                | 91,493                 |
| Input value added tax                                                                               | 137,958                | 96,994                 |
| Due from related parties                                                                            | 87,151                 | 249,631                |
| Other current assets                                                                                | 454,328                | 627,257                |
| Total current assets                                                                                | 2,325,533              | 2,966,608              |
| Property and equipment, net                                                                         | 6,899,228              | 5,561,569              |
| Telecommunications licenses, net                                                                    | 562,931                | 542,597                |
| Goodwill                                                                                            | 7,003,714              | 3,284,293              |
| Other intangible assets, net                                                                        | 1,481,800              | 700,365                |
| Software, net                                                                                       | 627,330                | 448,255                |
| Investments in associates                                                                           | 446,130                | 436,767                |
| Due from related parties                                                                            | 4,905                  | 1,101                  |
| Other assets                                                                                        | 576,324                | 790,986                |
| Total assets                                                                                        | \$ 19,927,895          | \$ 14,732,541          |
| Tiabilities undermable nemeraturalling interest and equity                                          |                        | _                      |
| Liabilities, redeemable noncontrolling interest and equity Current liabilities:                     |                        |                        |
|                                                                                                     | t 062./E0              | f                      |
| Accounts payable                                                                                    | \$ 963,450             | \$ 545,690             |
| Due to employees                                                                                    | 108,050                | 113,368                |
| Due to related parties                                                                              | 5,634                  | 9,211                  |
| Accrued liabilities                                                                                 | 212,323                | 314,987                |
| Taxes payable                                                                                       | 233,848                | 212,767                |
| Customer advances, net of VAT                                                                       | 452,055                | 376,121                |
| Customer deposits                                                                                   | 33,835                 | 28,386                 |
| Deferred income taxes                                                                               | 50,313                 | 679                    |
| Short-term debt Total current liabilities                                                           | 1,162,444<br>3,221,952 | 1,813,141<br>3,414,350 |
| Total current dandides                                                                              | 3,221,932              | 3,414,330              |
| Deferred income taxes                                                                               | 688,206                | 596,472                |
| Long-term debt                                                                                      | 4,498,861              | 5,539,906              |
| Other non-current liabilities                                                                       | 184,133                | 164,636                |
| Commitments, contingencies and uncertainties                                                        | -                      | <u> </u>               |
| Total liabilities                                                                                   | 8,593,152              | 9,715,364              |
| Redeemable noncontrolling interest                                                                  | 522,076                | 508,668                |
| Equity: Convertible voting preferred stock (0.001 US\$ nominal value per share), 128,532,000 shares |                        |                        |
| authorized; 128,532,000 shares issued and outstanding                                               | 129                    | 129                    |
| Common stock (0.001 US\$ nominal value per share), 2,000,000,000 shares authorized;                 |                        |                        |
| 1,302,559,308 shares issued (December 31, 2009: 1,025,620,440); 1,291,232,105 shares outstanding    |                        |                        |
| (December 31, 2009; 1,014,291,580)                                                                  | 1,303                  | 1,026                  |
| Ordinary stock (0.001 US\$ nominal value per share), 50,000,000 shares authorized; nil shares       |                        | , ,                    |
| issued and outstanding                                                                              | _                      | -                      |
| Additional paid-in capital                                                                          | 6,292,269              | 1,142,594              |
| Retained earnings                                                                                   | 5,153,819              | 4,074,492              |
| Accumulated other comprehensive loss                                                                | (561,154)              | (488,277)              |
| Treasury stock, at cost, 11,327,203 shares of common stock (December 31, 2009: 11,328,860)          | (215,763)              | (223,421)              |
| Total VimpelCom shareholders' equity                                                                | 10,670,603             | 4,506,543              |
| Noncontrolling interest                                                                             | 142,064                | 1,966                  |
| Total equity                                                                                        | 10,812,667             | 4,508,509              |
| Total liabilities, redeemable noncontrolling interest and equity                                    | \$ 19,927,895          | \$ 14,732,541          |
| =                                                                                                   | 4 13/31/1033           | ψ 17,13L,3+1           |





# VimpelCom Ltd Consolidated Statements of Cash Flows

| 2010         2009         2008           (In thousands of US dollars)           Operating activities           Net income         \$ 1,720,865         \$ 1,117,331         \$ 587,300           Adjustments to reconcile net income to net cash provided by operating activities:         \$ 1,573,364         \$ 1,393,431         \$ 1,520,184           Amortization         \$ 506,400         \$ 300,736         \$ 360,980           Impairment loss         -         -         442,747                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Operating activities           Net income         \$ 1,720,865         \$ 1,117,331         \$ 587,300           Adjustments to reconcile net income to net cash provided by operating activities:         1,573,364         1,393,431         1,520,184           Amortization         506,400         300,736         360,980           Impairment loss         -         -         442,747                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Net income       \$ 1,720,865       \$ 1,117,331       \$ 587,300         Adjustments to reconcile net income to net cash provided by operating activities:       \$ 1,573,364       1,393,431       1,520,184         Depreciation       506,400       300,736       360,980         Impairment loss       -       -       442,747                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Adjustments to reconcile net income to net cash provided by operating activities:  Depreciation 1,573,364 1,393,431 1,520,184 Amortization 506,400 300,736 360,980 Impairment loss - 442,747                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| provided by operating activities:         Depreciation       1,573,364       1,393,431       1,520,184         Amortization       506,400       300,736       360,980         Impairment loss       -       -       442,747                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| Depreciation       1,573,364       1,393,431       1,520,184         Amortization       506,400       300,736       360,980         Impairment loss       -       -       442,747                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Amortization       506,400       300,736       360,980         Impairment loss       -       -       442,747                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| Impairment loss - 442,747                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| ·                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| $(C_{2})$ $(C_{$ |
| (Gain)/loss from assosiates (53,189) 35,763 61,020 Provision for deferred taxes (190,949) (19,541) (92,654)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| , , ,                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 1 /(3 /                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| Loss from early debt redemption - 19,063 - Other adjustments 4,908 (380) (5,078)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| Other adjustments 4,908 (380) (5,078) Changes in operating assets and liabilities:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
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|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| (11, 11)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Net cash provided by operating activities 3,670,142 3,512,769 3,421,858                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| Investing activities                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Purchases of property and equipment (1,434,548) (691,445) (2,002,452)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| Purchases of intangible assets (58,604) (15,685) (75,012)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| Purchases of software (264,107) (184,481) (313,652)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Investments in associates - (12,500) (491,265)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Payment for shares in Golden Telecom (143,569) -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| Escrow cash deposit - 200,170                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Proceeds from sale of property, plant and equipment 13,573                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| Cash proceeds from Kyivstar accuisition 167,176 -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Acquisition of subsidiaries, net of cash acquired (52,165) - (4,134,609)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| Cash increase due to Sky Mobile consolidation 4,702 -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| Loan granted (32,857) - (350,000)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Loan receivable repayment (32,937) - (350,000)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Investments in deposits 455,187 (488,580) 43,179                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| Purchases of other assets, net (25,149) (40,799) (53,575)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| Net cash provided by/(used in) investing activities (1,347,451) (1,433,490) (7,177,216)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |





# VimpelCom Ltd Consolidated Statements of Cash Flows (Continued)

| Financing activities                                         |             |             |           |
|--------------------------------------------------------------|-------------|-------------|-----------|
| Proceeds from bank and other loans                           | 1,174,646   | 1,270,248   | 6,209,392 |
| Proceeds from sale of treasury stock                         | -           | -           | 25,488    |
| Repayments of bank and other loans                           | (2,898,292) | (2,432,862) | (721,222) |
| Payments of fees in respect of debt issues                   | (5,068)     | (53,071)    | (68,159)  |
| Share capital issued and paid                                | 905         | -           | -         |
| Share premium contributed                                    | (201)       | -           | -         |
| Purchase of noncontrolling interest in consolidated          |             |             |           |
| subsidiaries                                                 | (12,594)    | (18,198)    | (992,825) |
| Payment of dividends                                         | (577,998)   | (315,644)   | (587,302) |
| Payment of dividends to noncontrolling interest              | (72,370)    | (13,977)    | -         |
| Purchase of own shares                                       | (479,936)   |             | (114,476) |
| Net proceeds from employee stock options                     | 7,339       | 18,142      |           |
| Net cash (used in)/ from financing activities                | (2,863,569) | (1,545,362) | 3,750,896 |
| Effect of exchange rate changes on cash and cash equivalents | (20,946)    | (1,651)     | (84,566)  |
| Net increase in cash and cash equivalents                    | (561,824)   | 532,266     | (89,028)  |
| <del>-</del>                                                 | •           | ,           |           |
| Cash and cash equivalents at beginning of period             | 1,446,949   | 914,683     | 1,003,711 |
| Cash and cash equivalents at end of period                   | \$ 885,125  | 1,446,949   | 914,683   |

|                                                                      |                              | Υe      | ears end | ed December 31 | l, |         |  |  |
|----------------------------------------------------------------------|------------------------------|---------|----------|----------------|----|---------|--|--|
|                                                                      |                              | 2010    |          | 2009           |    | 2008    |  |  |
|                                                                      | (In thousands of US dollars) |         |          |                |    |         |  |  |
| Supplemental cash flow information                                   |                              |         |          |                |    |         |  |  |
| Cash paid during the period:                                         |                              |         |          |                |    |         |  |  |
| Income tax                                                           | \$                           | 615,135 | \$       | 428,761        | \$ | 647,597 |  |  |
| Interest (net of amounts capitalized)                                |                              | 538,928 |          | 532,012        |    | 362,081 |  |  |
| Non-cash activities:                                                 |                              |         |          |                |    |         |  |  |
| Equipment acquired under financing agreements                        |                              | 4,930   |          | -              |    | 2,726   |  |  |
| Accounts payable for property, equipment and other long-lived assets |                              | 526,509 |          | 210,159        |    | 448,218 |  |  |
| Non-cash discounts from suppliers of equipment                       |                              | -       |          | 239            |    | 2,464   |  |  |
| Issue of promissory notes                                            |                              | -       |          | -              |    | 81,660  |  |  |





#### **Attachment B: Reconciliation Tables**

## Reconciliation of Consolidated Adjusted OIBDA of VimpelCom\*

(In millions of US\$)

|                                         | Q4 2009 | 2009    | Q1 2010  | Q2 2010  | Q3 2010  | Q4 2010  | 2010    |
|-----------------------------------------|---------|---------|----------|----------|----------|----------|---------|
| Adjusted OIBDA                          | 1,087.9 | 4,272.5 | 1,041.20 | 1,261.80 | 1,377.70 | 1,251.56 | 4,932.3 |
| Depreciation                            | (393.2) | 1,393.4 | 352.50   | 376.70   | 408.30   | 435.88   | 1,573.4 |
| Amortization                            | (86.8)  | 300.7   | 66.70    | 116.50   | 137.80   | 185.39   | 506.4   |
| Operating income                        | 607.9   | 2,578.4 | 622.00   | 768.60   | 831.60   | 630.29   | 2,852.5 |
| Interest income                         | 10.4    | 51.7    | 11.50    | 16.10    | 14.60    | 13.76    | 55.9    |
| Net foreign exchange (loss)/gain        | (14.1)  | (411.3) | 104.90   | (126.40) | 27.30    | (10.34)  | (4.5)   |
| Interest expense                        | (163.7) | (598.5) | (141.70) | (132.30) | (125.70) | (140.40) | (540.0) |
| Equity in net gain/(loss) of associates | (10.0)  | (35.8)  | (3.80)   | 11.10    | 19.20    | 26.68    | 53.2    |
| Other (expense)/income, net             | (24.0)  | (32.1)  | (48.30)  | (10.00)  | (26.60)  | (5.66)   | (90.5)  |
| Income tax expense                      | (125.4) | (435.0) | (153.00) | (178.00) | (230.30) | (44.35)  | (605.7) |
| Net income                              | 281.1   | 1,117.4 | 391.60   | 349.10   | 510.10   | 469.98   | 1,720.9 |

## Reconciliation of Consolidated Adjusted OIBDA Margin of VimpelCom\*

|                                    | Q4 2009 | 2009    | Q1 2010 | Q2 2010 | Q3 2010 | Q4 2010 | 2010    |
|------------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Adjusted OIBDA margin              | 47.1%   | 49.1%   | 46.7%   | 47.8%   | 48.8%   | 44.5%   | 46.9%   |
| Less: Depreciation as a percentage |         |         |         |         |         |         |         |
| of net operating revenues          | (17.0%) | (16.0%) | (15.8%) | (14.3%) | (14.5%) | (15.5%) | (15.0%) |
| Less: Amortization as a            |         |         |         |         |         |         |         |
| percentage of net operating        |         |         |         |         |         |         |         |
| revenues                           | (3.8%)  | (3.5%)  | (3.0%)  | (4.4%)  | (4.9%)  | (6.6%)  | (4.8%)  |
| Operating income as a percentage   |         |         |         |         |         |         |         |
| of net operating revenues          | 26.3%   | 29.6%   | 27.9%   | 29.1%   | 29.4%   | 22.4%   | 27.1%   |
| Interest income                    | 0.5%    | 0.6%    | 0.5%    | 0.6%    | 0.5%    | 0.5%    | 0.5%    |
| Net foreign exchange (loss)/gain   | (0.6%)  | (4.7%)  | 4.7%    | (4.8%)  | 1.0%    | (0.4%)  | (0.0%)  |
| Interest expense                   | (7.1%)  | (6.9%)  | (6.4%)  | (5.0%)  | (4.5%)  | (5.0%)  | (5.1%)  |
| Equity in net gain/(loss) of       |         |         |         |         |         |         |         |
| associates                         | (0.4%)  | (0.4%)  | (0.2%)  | 0.4%    | 0.7%    | 0.9%    | 0.5%    |
| Other (expense)/income, net        | (1.0%)  | (0.4%)  | (2.0%)  | (0.4%)  | (0.8%)  | (0.2%)  | (0.9%)  |
| Income tax expense                 | (5.4)%  | 5.0%    | (6.9%)  | (6.7%)  | (8.2%)  | (1.6%)  | 5.8%    |
| Net income margin                  | 12.2%   | 12.8%   | 17.6%   | 13.2%   | 18.1%   | 16.7%   | 16.4%   |

 $<sup>^*</sup>Quarterly\ reconciliations\ are\ presented\ in\ the\ supplementary\ file\ Financial Operating Q42010. xls\ on\ our\ website\ at\ http://vimpelcom.com/ir/financials/results.wbp$ 





# Reconciliation of VimpelCom Consolidated ROCE and Net Debt

(In millions of US\$)

| VimpelCom Ltd. Actual ROCE, %       | 3Q '08 | 4Q '08 | 10 '09 | 20 '09  | 3Q '09  | 4Q '09  | 10 '10  | 20 '10  | 3Q '10  | 40 '10 |
|-------------------------------------|--------|--------|--------|---------|---------|---------|---------|---------|---------|--------|
| Consolidated operating income LTM   | 2,859  | 2,536  | 2,402  | 2,357   | 2,179   | 2,578   | 2,633   | 2,710   | 2,830   | 2,852  |
| Net debt                            | 7,276  | 7,528  | 6,729  | 6,325   | 5,547   | 5,420   | 4,850   | 3,865   | 3,970   | 4,740  |
| Long - term debt                    | 6,255  | 6,534  | 5,307  | 5,732   | 5,593   | 5,540   | 5,292   | 4,801   | 4,367   | 4,499  |
| Short-term debt                     | 1,748  | 1,909  | 2,388  | 2,242   | 2,476   | 1,813   | 1,356   | 1,532   | 2,126   | 1,162  |
| Cash and cash equivalents           | (727)  | (915)  | (966)  | (1,649) | (2,522) | (1,447) | (1,530) | (2,353) | (2,467) | (885)  |
| Long - term and short-term deposits | -      | -      | -      | -       | -       | (486)   | (268)   | (115)   | (56)    | (36)   |
| Total equity                        | 5,639  | 4,140  | 3,146  | 4,038   | 4,569   | 4,509   | 5,376   | 10,644  | 11,138  | 10,813 |
| Redeemable noncontrolling interest  | 470    | 470    | 500    | 500     | 505     | 509     | 512     | 515     | 519     | 522    |
| Total capital employed (CE)         | 13,385 | 12,138 | 10,375 | 10,863  | 10,621  | 10,438  | 10,738  | 15,024  | 15,627  | 16,075 |
| Average capital employed            |        |        |        | 11,690  | 10,999  | 10,574  | 10,665  | 11,705  | 12,957  | 14,366 |
| ROCE consolidated                   |        |        |        | 20.2%   | 19.8%   | 24.4%   | 24.7%   | 23.2%   | 21.8%   | 19.9%  |

## Reconciliation of ROIC

| Russia, ROIC, % (based on RUR millions) | 4Q 10   | 4Q 09   | 3Q 10   |
|-----------------------------------------|---------|---------|---------|
| Operating income LTM                    | 76,664  | 76,960  | 75,969  |
| Property and equipment                  | 135,806 | 125,264 | 124,465 |
| Licenses                                | 4,242   | 6,230   | 4,798   |
| Intangible assets                       | 12,583  | 14,815  | 13,242  |
| Goodwill                                | 79,884  | 78,896  | 80,181  |
| Software                                | 12,096  | 10,576  | 9,825   |
| Frequency permissions                   | 3,362   | 3,145   | 3,234   |
| Total Invested Capital                  | 247,973 | 238,926 | 235,745 |
| ROIC, %                                 | 30.9%   | 32.2%   | 32.2%   |

| CIS, ROIC, % (based on US\$ millions) | 4Q 10   | 4Q 09   | 3Q 10   |
|---------------------------------------|---------|---------|---------|
| Operating income LTM                  | 291.6   | 242.7   | 270.1   |
| Property and equipment                | 1,257.2 | 1,076.8 | 1,146.0 |
| Licenses                              | 238.3   | 242.8   | 216.3   |
| Intangible assets                     | 172.5   | 181.5   | 176.0   |
| Goodwill                              | 953.4   | 675.6   | 874.5   |
| Software                              | 77.0    | 77.7    | 77.5    |
| Frequency permissions                 | 4.5     | 3.0     | 4.6     |
| Total Invested Capital                | 2,702.9 | 2,257.4 | 2,494.9 |
| ROIC, %                               | 10.8%   | 10.8%   | 10.8%   |





## Average Rates of Functional Currencies to USD\*

| From attion all Co |                | 20.00  | 20.00  | <b>40.00</b> | 10.10  | 20.40  | 20.40  | (0.10  |
|--------------------|----------------|--------|--------|--------------|--------|--------|--------|--------|
| Functional Cl      | ırrency/1 US\$ | 2Q 09  | 3Q 09  | 4Q 09        | 1Q 10  | 2Q 10  | 3Q 10  | 4Q 10  |
| Russia             | RUR            | 32.21  | 31.33  | 29.47        | 29.89  | 30.24  | 30.62  | 30.71  |
| Kazakhstan         | KZT            | 150.47 | 150.75 | 149.77       | 147.68 | 146.81 | 147.40 | 147.49 |
| Ukraine            | UAH            | 7.66   | 7.82   | 7.99         | 7.99   | 7.92   | 7.90   | 7.93   |
| Armenia            | AMD            | 370.46 | 372.66 | 384.40       | 384.26 | 384.49 | 365.57 | 360.72 |
| Georgia            | GEL            | 1.66   | 1.68   | 1.68         | 1.72   | 1.80   | 1.84   | 1.77   |
| Kyrgyzstan         | KGS            | -      | -      | -            | 44.55  | 45.75  | 46.74  | 46.80  |

| Functional Currency/1 US\$ | 2008   | 2009   | 2010   |
|----------------------------|--------|--------|--------|
| RUR                        | 24.86  | 31.72  | 30.37  |
| UAH                        | 5.27   | 7.79   | 7.94   |
| KZT                        | 120.29 | 147.46 | 147.34 |

<sup>\*</sup> Functional currencies in Tajikistan, Uzbekistan and Cambodia are US dollars.

## Capex Development

| CAPEX (in US\$ millions) | 4Q 10   | 4Q 09 | 4Q<br>10/4Q<br>09 | 3Q 10 | 4Q<br>10/3Q<br>10 | 2010    | 2009  | 2010/<br>2009 |
|--------------------------|---------|-------|-------------------|-------|-------------------|---------|-------|---------------|
| Total capex              | 1,142.6 | 422.7 | 170.3%            | 520.1 | 119.7%            | 2,224.4 | 814.1 | 173.2%        |
| Russia                   | 806.8   | 331.8 | 143.2%            | 382.6 | 110.9%            | 1,557.0 | 619.5 | 151.3%        |
| Ukraine                  | 73.6    | 11.0  | 569.1%            | 51.0  | 44.3%             | 189.3   | 19.8  | 856.1%        |
| Other CIS                | 256.1   | 57.1  | 348.5%            | 78.3  | 227.1%            | 437.4   | 106.9 | 309.2%        |
| All other                | 6.1     | 22.8  | -73.2%            | 8.2   | -25.6%            | 40.7    | 67.9  | -40.1%        |

# VimpelCom Ltd Financial and Operational Highlights on Pro-Forma Basis\*\*

| CONSOLIDATED OPERATIONS (US\$, millions)  | 4Q 10<br>(actual) | 4Q 09<br>(pro-<br>forma) | 4Q<br>10/4Q<br>09 | 3Q 10<br>(actual) | 4Q<br>10/3Q<br>10 | 2010<br>(pro-<br>forma) | 2009<br>(pro-<br>forma) | 2010/<br>2009 |
|-------------------------------------------|-------------------|--------------------------|-------------------|-------------------|-------------------|-------------------------|-------------------------|---------------|
| Net operating revenues                    | 2,815.6           | 2,648.6                  | 6.3%              | 2,824.4           | -0.3%             | 10,891.0                | 10,070.6                | 8.1%          |
| Adjusted OIBDA                            | 1,251.6           | 1,286.0                  | -2.7%             | 1,377.7           | -9.2%             | 5,144.0                 | 5,075.4                 | 1.4%          |
| Adjusted OIBDA margin, %                  | 44.5%             | 48.6%                    |                   | 48.8%             |                   | 47.2%                   | 50.4%                   |               |
| SG&A                                      | 854.7             | 773.7                    | 10.5%             | 799.1             | 7.0%              | 3,178.3                 | 2,771.2                 | 14.7%         |
| SG&A percentage                           | 30.4%             | 29.2%                    |                   | 28.3%             |                   | 29.2%                   | 27.5%                   |               |
| Net income attributable to VimpelCom Ltd. | 461.2             | 337.2                    | 36.8%             | 495.9             | -7.0%             | 1,720.1                 | 1,363.4                 | 26.2%         |
| Net cash from operating activities        | 769.0             | n/a                      |                   | 1,096.8           | -29.9%            | 3,854.8                 | n/a                     |               |
| Capital expenditures                      | 1,142.6           | 464.7                    | 145.9%            | 520.1             | 119.7%            | 2,341.5                 | 1,084.6                 | 115.9%        |

<sup>\*\* &</sup>quot;Pro forma basis" means – that the numbers are presented assuming that the business combination with Kyivstar had taken place on January 1, 2009





# Attachment C: Financial and Operational Highlights in Functional Currencies

## Ukraine

| UKRAINE ACTUAL (UAH millions)               | 4Q 10   | 4Q 09 | 4Q 10/<br>4Q 09 | 3Q 10   | 4Q 10/<br>3Q 10 | 2010    | 2009    | 2010/<br>2009 |
|---------------------------------------------|---------|-------|-----------------|---------|-----------------|---------|---------|---------------|
| Net operating revenues                      | 3,198.3 | 384.7 | 731.4%          | 3,365.4 | -5.0%           | 9,384.2 | 1,582.1 | 493.1%        |
| Adjusted OIBDA                              | 1,709.1 | 60.8  | 2711.0%         | 1,913.2 | -10.7%          | 5,007.4 | 281.4   | 1679.5%       |
| Adjusted OIBDA margin, %                    | 53.4%   | 15.8% |                 | 56.8%   |                 | 53.4%   | 17.8%   |               |
| SG&A                                        | 944.1   | 150.0 | 529.4%          | 873.5   | 8.1%            | 2,662.1 | 611.1   | 335.6%        |
| including Sales & Marketing Expenses        | 176.2   | 29.2  | 503.4%          | 167.3   | 5.3%            | 505.1   | 128.1   | 294.3%        |
| including General & Administrative<br>Costs | 767.9   | 120.8 | 535.7%          | 706.2   | 8.7%            | 2,157.0 | 483.0   | 346.6%        |
| SG&A percentage                             | 29.5%   | 39.0% |                 | 26.0%   |                 | 28.4%   | 38.6%   |               |
| Capital expenditures                        | 584.0   | 87.9  | 564.4%          | 403.3   | 44.8%           | 1,499.0 | 156.0   | 860.9%        |

| UKRAINE ACTUAL REVENUES (UAH millions) | 4Q 10   | 4Q 09 | 4Q 10/<br>4Q 09 | 3Q 10   | 4Q 10/<br>3Q 10 | 2010    | 2009    | 2010/<br>2009 |
|----------------------------------------|---------|-------|-----------------|---------|-----------------|---------|---------|---------------|
| Net operating revenues                 | 3,198.3 | 384.7 | 731.4%          | 3,365.4 | -5.0%           | 9,384.2 | 1,582.1 | 493.1%        |
| Mobile                                 | 3,064.8 | 190.0 | 1513.1%         | 3,239.4 | -5.4%           | 8,796.2 | 858.7   | 924.4%        |
| Fixed-line                             | 133.5   | 194.7 | -31.4%          | 126.0   | 6.0%            | 588.0   | 723.4   | -18.7%        |
| Business segment                       | 77.7    | 82.5  | -5.8%           | 74.9    | 3.7%            | 299.4   | 329.8   | -9.2%         |
| Wholesale                              | 25.2    | 99.5  | -74.7%          | 27.2    | -7.4%           | 190.9   | 345.8   | -44.8%        |
| Residential                            | 30.6    | 12.7  | 140.9%          | 23.9    | 28.0%           | 97.7    | 47.8    | 104.4%        |

## CIS - Revenues Development

| KAZAKHSTAN (KZT mln)   | 4Q 10  | 4Q 09  | 4Q 10/<br>4Q 09 | 3Q 10  | 4Q 10/<br>3Q 10 | 2010    | 2009   | 2010/<br>2009 |
|------------------------|--------|--------|-----------------|--------|-----------------|---------|--------|---------------|
| Net operating revenues | 28,556 | 25,564 | 11.7%           | 29,100 | -1.9%           | 108,266 | 96,543 | 12.1%         |
| Mobile                 | 27,772 | 25,151 | 10.4%           | 28,422 | -2.3%           | 105,777 | 95,074 | 11.3%         |
| Fixed-line             | 784    | 413    | 89.8%           | 678    | 15.6%           | 2,489   | 1,469  | 69.4%         |

| ARMENIA (AMD mln)      | 4Q 10  | 4Q 09  | 4Q 10/<br>4Q 09 | 3Q 10  | 4Q 10/<br>3Q 10 | 2010   | 2009   | 2010/<br>2009 |
|------------------------|--------|--------|-----------------|--------|-----------------|--------|--------|---------------|
| Net operating revenues | 17,159 | 18,202 | -5.7%           | 17,785 | -3.5%           | 68,034 | 72,687 | -6.4%         |
| Mobile                 | 7,041  | 7,046  | -0.1%           | 7,698  | -8.5%           | 27,227 | 28,819 | -5.5%         |
| Fixed-line             | 10,118 | 11,156 | -9.3%           | 10,087 | 0.3%            | 40,807 | 43,868 | -7.0%         |





| UZBEKISTAN (US\$ mln)* | 4Q 10 | 4Q 09 | 4Q 10/<br>4Q 09 | 3Q 10 | 4Q 10/<br>3Q 10 | 2010  | 2009  | 2010/<br>2009 |
|------------------------|-------|-------|-----------------|-------|-----------------|-------|-------|---------------|
| Net operating revenues | 59.0  | 50.2  | 17.5%           | 53.8  | 9.7%            | 209.5 | 211.4 | -0.9%         |
| Mobile                 | 56.4  | 47.5  | 18.7%           | 51.4  | 9.7%            | 199.6 | 199.3 | 0.2%          |
|                        |       |       |                 |       |                 |       |       | -             |
| Fixed-line             | 2.6   | 2.7   | -3.7%           | 2.4   | 8.3%            | 9.9   | 12.1  | 18.2%         |

| TAJIKISTAN (US\$ mln)* | 4Q 10 | 4Q 09 | 4Q 10/<br>4Q 09 | 3Q 10 | 4Q 10/<br>3Q 10 | 2010 | 2009 | 2010/<br>2009 |
|------------------------|-------|-------|-----------------|-------|-----------------|------|------|---------------|
| Net operating revenues | 21.1  | 15.6  | 35.3%           | 22.2  | -5.0%           | 78.2 | 59.2 | 32.1%         |
| Mobile                 | 16.6  | 15.6  | 6.4%            | 16.5  | 0.6%            | 61.3 | 59.2 | 3.5%          |
| Fixed-line             | 4.5   | -     | n/a             | 5.7   | -21.1%          | 16.9 | -    | n/a           |

| GEORGIA (GEL mln)      | 4Q 10 | 4Q 09 | 4Q 10/<br>4Q 09 | 3Q 10 | 4Q 10/<br>3Q 10 | 2010 | 2009 | 2010/<br>2009 |
|------------------------|-------|-------|-----------------|-------|-----------------|------|------|---------------|
| Net operating revenues | 20.4  | 17.1  | 19.3%           | 23.9  | -14.6%          | 83.9 | 54.0 | 55.4%         |
| Mobile                 | 19.5  | 17.1  | 14.0%           | 23.2  | -15.9%          | 81.0 | 54.0 | 50.0%         |
| Fixed-line             | 0.9   | -     | n/a             | 0.7   | 28.6%           | 2.9  | -    | n/a           |

| KYRGYZSTAN (KGS mln)          | 4Q 10 | 4Q 09 | 4Q 10/<br>4Q 09 | 3Q 10 | 4Q 10/<br>3Q 10 | 2010  | 2009 | 2010/<br>2009 |
|-------------------------------|-------|-------|-----------------|-------|-----------------|-------|------|---------------|
| Mobile net operating revenues | 1,431 | -     | n/a             | 1,368 | 4.6%            | 5,198 | -    | n/a           |

| CIS REVENUES** (US\$ mln) | 4Q 10 | 4Q 09 | 4Q 10/<br>4Q 09 | 3Q 10 | 4Q 10/<br>3Q 10 | 2010    | 2009    | 2010/<br>2009 |
|---------------------------|-------|-------|-----------------|-------|-----------------|---------|---------|---------------|
| Net operating revenues    | 362.0 | 293.5 | 23.3%           | 361.0 | 0.3%            | 1,354.0 | 1,155.9 | 17.1%         |
| Mobile                    | 321.0 | 259.0 | 23.9%           | 320.5 | 0.2%            | 1,199.7 | 1,012.9 | 18.4%         |
| Fixed-line                | 41.0  | 34.5  | 18.8%           | 40.5  | 1.2%            | 154.3   | 143.0   | 7.9%          |

 $<sup>^{\</sup>star}$  US\$ is the functional currency in Uzbekistan and Tajikistan.

## CIS – Adjusted OIBDA Development

| KAZAKHSTAN (KZT mln)     | 4Q 10  | 4Q 09  | 4Q 10/<br>4Q 09 | 3Q 10  | 4Q 10/<br>3Q 10 | 2010   | 2009   | 2010/<br>2009 |
|--------------------------|--------|--------|-----------------|--------|-----------------|--------|--------|---------------|
| Adjusted OIBDA total     | 14,616 | 14,083 | 3.8%            | 16,483 | 11.3%           | 59,695 | 53,245 | 12.1%         |
| Adjusted OIBDA margin, % | 51.2%  | 55.1%  |                 | 56.6%  |                 | 55.1%  | 55.2%  |               |



<sup>\*\*</sup> Mobile and fixed revenues for all periods were recalculated – please see definition of reportable segments in Attachment A.



| ARMENIA (AMD mln)        | <b>4Q 10</b> | 4Q 09 | 4Q 10/<br>4Q 09 | 3Q 10 | 4Q 10/<br>3Q 10 | 2010   | 2009   | 2010/<br>2009 |
|--------------------------|--------------|-------|-----------------|-------|-----------------|--------|--------|---------------|
| Adjusted OIBDA total     | 6,462        | 8,748 | -26.1%          | 8,074 | 20.0%           | 29,214 | 36,625 | -20.2%        |
| Adjusted OIBDA margin, % | 37.7%        | 48.1% |                 | 45.4% |                 | 42.9%  | 50.4%  |               |

| UZBEKISTAN (US\$ mln)*   | 4Q 10 | 4Q 09 | 4Q 10/<br>4Q 09 | 3Q 10 | 4Q 10/<br>3Q 10 | 2010  | 2009  | 2010/<br>2009 |
|--------------------------|-------|-------|-----------------|-------|-----------------|-------|-------|---------------|
| Adjusted OIBDA total     | 21.2  | 23.0  | -7.8%           | 21.9  | -3.2%           | 82.8  | 106.5 | -22.3%        |
| Adjusted OIBDA margin, % | 35.9% | 45.8% |                 | 40.7% |                 | 39.5% | 50.4% |               |

| TAJIKISTAN (US\$ mln)*   | 4Q 10 | 4Q 09 | 4Q 10/<br>4Q 09 | 3Q 10 | 4Q 10/<br>3Q 10 | 2010  | 2009  | 2010/<br>2009 |
|--------------------------|-------|-------|-----------------|-------|-----------------|-------|-------|---------------|
| Adjusted OIBDA total     | 10.7  | 7.1   | 50.7%           | 8.8   | 21.6%           | 30.6  | 22.6  | 35.4%         |
| Adjusted OIBDA margin, % | 50.7% | 45.5% |                 | 39.6% |                 | 39.1% | 38.2% |               |

| GEORGIA (GEL mln)        | 4Q 10 | 4Q 09 | 4Q 10/<br>4Q 09 | 3Q 10 | 4Q 10/<br>3Q 10 | 2010  | 2009 | 2010/<br>2009 |
|--------------------------|-------|-------|-----------------|-------|-----------------|-------|------|---------------|
| Adjusted OIBDA Total     | 3.3   | 0.6   | 450.0%          | 6.4   | -<br>48.4%      | 14.4  | 1.5  | 860.0%        |
| Adjusted OIBDA margin, % | 16.2% | 3.5%  |                 | 26.8% |                 | 17.2% | 2.8% |               |

| KYRGYZSTAN (KGS mln)     | 4Q 10 | 4Q 09 | 4Q 10/<br>4Q 09 | 3Q 10 | 4Q 10/<br>3Q 10 | 2010  | 2009 | 2010/<br>2009 |
|--------------------------|-------|-------|-----------------|-------|-----------------|-------|------|---------------|
| Adjusted OIBDA Total     | 713   | _     | n/a             | 569   | 25.3%           | 2,297 | -    | n/a           |
| Adjusted OIBDA margin, % | 49.8% | -     | n/a             | 41.6% |                 | 44.2% | n/a  |               |

| CIS OIBDA (US\$ mln)     | 4Q 10 | 4Q 09 | 4Q 10/<br>4Q 09 | 3Q 10 | 4Q 10/<br>3Q 10 | 2010  | 2009  | 2010/<br>2009 |
|--------------------------|-------|-------|-----------------|-------|-----------------|-------|-------|---------------|
| Adjusted OIBDA total     | 160.3 | 144.5 | 10.9%           | 176.0 | -8.9%           | 637.8 | 578.3 | 10.3%         |
| Adjusted OIBDA margin, % | 44.3% | 49.2% |                 | 48.8% |                 | 47.1% | 50.0% |               |

<sup>\*</sup> US\$ is the functional currency in Uzbekistan and Tajikistan.





# CIS - Operating Highlights

| KAZAKHSTAN                              | 4Q 10 | 4Q 09 | 4Q 10/<br>4Q 09 | 3Q 10 | 4Q 10/<br>3Q 10 | 2010  | 2009  | 2010/<br>2009 |
|-----------------------------------------|-------|-------|-----------------|-------|-----------------|-------|-------|---------------|
| Mobile subscriptions ('000)             | 6,867 | 6,135 | 11.9%           | 6,736 | 1.9%            | 6,867 | 6,135 | 11.9%         |
| MOU, min                                | 123.6 | 102.3 | 20.8%           | 130.3 | -5.1%           | 120.3 | 93.1  | 29.2%         |
| ARPU mobile, US\$                       | 9.2   | 8.5   | 8.2%            | 9.6   | -4.2%           | 9.2   | 8.1   | 13.6%         |
| ARPU mobile, (KZT)                      | 1,359 | 1,279 | 6.3%            | 1,419 | -4.2%           | 1,364 | 1,202 | 13.5%         |
| Broadband internet subscriptions ('000) | 12.0  | 1.3   | n/a             | 6.2   | 93.5%           | 12.0  | 1.3   | n/a           |

| ARMENIA                                  | 4Q 10 | 4Q 09 | 4Q 10/<br>4Q 09 | 3Q 10 | 4Q 10/<br>3Q 10 | 2010  | 2009  | 2010/<br>2009 |
|------------------------------------------|-------|-------|-----------------|-------|-----------------|-------|-------|---------------|
| Mobile subscriptions ('000)              | 672   | 545   | 23.3%           | 581   | 15.7%           | 672   | 545   | 23.3%         |
| including mobile broadband subscriptions | 7.0   | -     | n/a             | 7.4   | -5.4%           | 7     | -     | n/a           |
| MOU, min                                 | 274.9 | 268.2 | 2.5%            | 286.7 | -4.1%           | 294.3 | 237.8 | 23.8%         |
| ARPU mobile, US\$                        | 10.0  | 11.5  | -13.0%          | 11.4  | -12.3%          | 10.3  | 13.2  | -22.0%        |
| ARPU mobile, (AMD)                       | 3,560 | 4,433 | -19.7%          | 4,176 | -14.8%          | 3,793 | 4,782 | -20.7%        |
| Broadband internet subscriptions ('000)  | 68.0  | 26.2  | 159.5%          | 57.8  | 17.6%           | 68.0  | 26.2  | 159.5%        |

| UZBEKISTAN                               | 4Q 10 | 4Q 09 | 4Q 10/<br>4Q 09 | 3Q 10 | 4Q 10/<br>3Q 10 | 2010  | 2009  | 2010/<br>2009 |
|------------------------------------------|-------|-------|-----------------|-------|-----------------|-------|-------|---------------|
| Mobile subscriptions ('000)              | 4,822 | 3,515 | 37.2%           | 4,398 | 9.6%            | 4,822 | 3,515 | 37.2%         |
| including mobile broadband subscriptions | 25.5  | -     | n/a             | 12.9  | 97.7%           | 26    | -     | n/a           |
| MOU, min                                 | 402.9 | 387.3 | 4.0%            | 387.7 | 3.9%            | 385.7 | 314.0 | 22.8%         |
| ARPU mobile, US\$                        | 4.0   | 4.6   | -13.0%          | 4.1   | -2.4%           | 4.1   | 4.7   | -12.8%        |
| Broadband internet subscriptions ('000)  | 11.8  | 9.0   | 31.1%           | 10.4  | 13.5%           | 11.8  | 9.0   | 31.1%         |

| TAJIKISTAN                  | 4Q 10 | 4Q 09 | 4Q 10/<br>4Q 09 | 3Q 10 | 4Q 10/<br>3Q 10 | 2010  | 2009  | 2010/<br>2009 |
|-----------------------------|-------|-------|-----------------|-------|-----------------|-------|-------|---------------|
| Mobile subscriptions ('000) | 787   | 743   | 5.9%            | 772   | 1.9%            | 787   | 743   | 5.9%          |
| MOU, min                    | 197.3 | 173.6 | 13.7%           | 191.2 | 3.2%            | 178.5 | 172.9 | 3.2%          |
| ARPU mobile, US\$           | 7.1   | 7.2   | -1.4%           | 7.1   | 0.0%            | 6.5   | 7.1   | -8.5%         |

| GEORGIA                     | 4Q 10 | 4Q 09 | 4Q 10/<br>4Q 09 | 3Q 10 | 4Q 10/<br>3Q 10 | 2010  | 2009  | 2010/<br>2009 |
|-----------------------------|-------|-------|-----------------|-------|-----------------|-------|-------|---------------|
| Mobile subscriptions ('000) | 560   | 399   | 40.4%           | 529   | 5.9%            | 560   | 399   | 40.4%         |
| MOU, min                    | 133.8 | 131.1 | 2.1%            | 147.4 | -9.2%           | 136.7 | 138.3 | -1.2%         |
| ARPU mobile, US\$           | 6.6   | 8.4   | -21.4%          | 8.1   | -18.5%          | 7.5   | 8.9   | -15.7%        |
| ARPU mobile, (GEL)          | 11.7  | 15.2  | -23.0%          | 14.9  | -21.5%          | 13.6  | 14.9  | -8.7%         |





| KYRGYZSTAN                  | 4Q 10 | 4Q 09 | 4Q 10/<br>4Q 09 | 3Q 10 | 4Q 10/<br>3Q 10 | 2010  | 2009 | 2010/<br>2009 |
|-----------------------------|-------|-------|-----------------|-------|-----------------|-------|------|---------------|
| Mobile subscriptions ('000) | 1,904 | -     | n/a             | 1,766 | 7.8%            | 1,904 | -    | n/a           |
| MOU, min                    | 312.9 | -     | n/a             | 288.2 | 8.6%            | 257.7 | -    | n/a           |
| ARPU mobile, US\$           | 5.6   | -     | n/a             | 5.6   | 0.0%            | 5.3   | -    | n/a           |
| ARPU mobile, (KGS)          | 261.2 | -     | n/a             | 260.0 | 0.5%            | 242.0 | -    | n/a           |





# Attachment D: Key Financial Results in US Dollars\*

## Russia

| RUSSIA (US\$ millions)                      | 4Q 10   | 4Q 09   | 4Q 10 /<br>4Q 09 | 3Q 10   | 4Q 10/<br>3Q 10 | 2010    | 2009    | 2010/<br>2009 |
|---------------------------------------------|---------|---------|------------------|---------|-----------------|---------|---------|---------------|
| Net operating revenues                      | 2,101.7 | 1,996.0 | 5.3%             | 2,099.4 | 0.1%            | 8,161.6 | 7,447.8 | 9.6%          |
| Adjusted OIBDA                              | 912.7   | 948.0   | -3.7%            | 987.9   | -7.6%           | 3,775.3 | 3,696.1 | 2.1%          |
| Adjusted OIBDA margin, %                    | 43.4%   | 47.5%   |                  | 47.1%   |                 | 46.3%   | 49.6%   |               |
| SG&A                                        | 584.3   | 570.0   | 2.5%             | 563.6   | 3.7%            | 2,230.6 | 1,975.1 | 12.9%         |
| including Sales & Marketing<br>Expenses     | 214.7   | 191.0   | 12.4%            | 197.8   | 8.5%            | 763.7   | 626.1   | 22.0%         |
| including General & Administrative<br>Costs | 369.6   | 379.0   | -2.5%            | 365.8   | 1.0%            | 1,466.9 | 1,349.0 | 8.7%          |
| SG&A percentage                             | 27.8%   | 28.6%   |                  | 26.8%   |                 | 27.3%   | 26.5%   |               |
| Capital expenditures                        | 806.8   | 331.8   | 143.2%           | 382.6   | 110.9%          | 1,557.0 | 619.5   | 151.3%        |

| RUSSIA REVENUES (US\$ millions) | 4Q 10   | 4Q 09   | 4Q 10 /<br>4Q 09 | 3Q 10   | 4Q 10/<br>3Q 10 | 2010    | 2009    | 2010/<br>2009 |
|---------------------------------|---------|---------|------------------|---------|-----------------|---------|---------|---------------|
| Net operating revenues          | 2,101.7 | 1,996.0 | 5.3%             | 2,099.4 | 0.1%            | 8,161.6 | 7,447.8 | 9.6%          |
| Mobile revenues                 | 1,752.6 | 1,660.0 | 5.6%             | 1,757.2 | -0.3%           | 6,826.0 | 6,170.1 | 10.6%         |
| Fixed-line revenues             | 349.1   | 336.0   | 3.9%             | 342.2   | 2.0%            | 1,335.6 | 1,277.7 | 4.5%          |
| Business segment                | 158.1   | 162.0   | -2.4%            | 156.9   | 0.8%            | 617.4   | 656.4   | -5.9%         |
| Wholesale                       | 126.5   | 121.0   | 4.5%             | 130.1   | -2.8%           | 491.1   | 438.2   | 12.1%         |
| Residential                     | 64.5    | 53.0    | 21.7%            | 55.2    | 16.8%           | 227.1   | 183.2   | 24.0%         |

| RUSSIA ADJUSTED OIBDA DEVELOPMENT (US\$ millions) | 4Q 10 | 4Q 09 | 4Q 10 /<br>4Q 09 | 3Q 10 | 4Q 10/<br>3Q 10 | 2010    | 2009    | 2010/<br>2009 |
|---------------------------------------------------|-------|-------|------------------|-------|-----------------|---------|---------|---------------|
| Adjusted OIBDA total                              | 912.7 | 948.0 | -3.7%            | 987.9 | -7.6%           | 3,775.3 | 3,696.1 | 2.1%          |
| Mobile                                            | 814.2 | 851.0 | -4.3%            | 886.2 | -8.1%           | 3,395.8 | 3,287.9 | 3.3%          |
| Fixed-line                                        | 98.5  | 97.0  | 1.5%             | 101.7 | -3.1%           | 379.5   | 408.2   | -7.0%         |
| Adjusted total OIBDA margin, %                    | 43.4% | 47.5% |                  | 47.1% |                 | 46.3%   | 49.6%   |               |
| Mobile, %                                         | 46.5% | 51.3% |                  | 50.4% |                 | 49.7%   | 53.3%   |               |
| Fixed-line, %                                     | 28.2% | 28.9% |                  | 29.7% |                 | 28.4%   | 31.9%   |               |

<sup>\*</sup> Please find information on respective operating income amounts in the supplementary file FinancialOperatingQ32010.xls on our website at http://vimpelcom.com/ir/financials/results.wbp





# Ukraine

| UKRAINE ACTUAL (US\$ millions)              | <b>4Q 10</b> | 4Q 09 | 4Q 10/<br>4Q 09 | 3Q 10 | 4Q 10/<br>3Q 10 | 2010    | 2009  | 2010/<br>2009 |
|---------------------------------------------|--------------|-------|-----------------|-------|-----------------|---------|-------|---------------|
| Net operating revenues                      | 404.0        | 48.1  | 739.9%          | 426.0 | -5.2%           | 1,185.4 | 203.2 | 483.4%        |
| Adjusted OIBDA                              | 215.9        | 7.6   | 2740.8%         | 242.2 | -10.9%          | 632.8   | 36.0  | 1657.8%       |
| Adjusted OIBDA margin, %                    | 53.5%        | 15.8% |                 | 56.9% |                 | 53.4%   | 17.7% |               |
| SG&A                                        | 119.0        | 18.7  | 536.4%          | 110.6 | 7.6%            | 336.0   | 78.4  | 328.6%        |
| including Sales & Marketing<br>Expenses     | 22.2         | 3.5   | 534.3%          | 21.2  | 4.7%            | 63.7    | 15.9  | 300.6%        |
| including General &<br>Administrative Costs | 96.8         | 15.2  | 536.8%          | 89.4  | 8.3%            | 272.3   | 62.5  | 335.7%        |
| SG&A percentage                             | 29.5%        | 38.9% |                 | 26.0% |                 | 28.3%   | 38.6% |               |
| Capital expenditures                        | 73.6         | 11.0  | 569.1%          | 51.0  | 44.3%           | 189.3   | 19.8  | 856.1%        |

| UKRAINE ACTUAL REVENUES (US\$ millions) | 40 10 | 4Q 09 | 4Q 10/<br>4Q 09 | 3Q 10 | 4Q 10/<br>3Q 10 | 2010    | 2009  | 2010/<br>2009 |
|-----------------------------------------|-------|-------|-----------------|-------|-----------------|---------|-------|---------------|
| Net operating revenues                  | 404.0 | 48.1  | 739.9%          | 426.0 | -5.2%           | 1,185.4 | 203.2 | 483.4%        |
| Mobile                                  | 387.1 | 23.8  | 1526.5%         | 410.0 | -5.6%           | 1,111.4 | 110.4 | 906.7%        |
| Fixed-line                              | 16.9  | 24.3  | -30.5%          | 16.0  | 5.6%            | 74.0    | 92.8  | -20.3%        |
| Business segment                        | 9.8   | 10.3  | -4.9%           | 9.5   | 3.2%            | 37.8    | 42.0  | -10.0%        |
| Wholesale                               | 3.2   | 12.4  | -74.2%          | 3.5   | -8.6%           | 23.9    | 44.7  | -46.5%        |
| Residential                             | 3.9   | 1.6   | 143.8%          | 3.0   | 30.0%           | 12.3    | 6.1   | 101.6%        |





# CIS Revenues in US\$

| KAZAKHSTAN (US\$ mln)  | 4Q 10 | 4Q 09 | 4Q 10/<br>4Q 09 | 3Q 10 | 4Q 10/<br>3Q 10 | 2010  | 2009  | 2010/<br>2009 |
|------------------------|-------|-------|-----------------|-------|-----------------|-------|-------|---------------|
| Net operating revenues | 193.6 | 170.4 | 13.6%           | 197.4 | -1.9%           | 734.8 | 653.3 | 12.5%         |
| Mobile                 | 188.3 | 167.7 | 12.3%           | 192.8 | -2.3%           | 717.9 | 643.4 | 11.6%         |
| Fixed-line             | 5.3   | 2.7   | 96.3%           | 4.6   | 15.2%           | 16.9  | 9.9   | 70.7%         |

| ARMENIA (US\$ mln)     | 4Q 10 | 4Q 09 | 4Q 10/<br>4Q 09 | 3Q 10 | 4Q 10/<br>3Q 10 | 2010  | 2009  | 2010/<br>2009 |
|------------------------|-------|-------|-----------------|-------|-----------------|-------|-------|---------------|
| Net operating revenues | 47.5  | 47.3  | 0.4%            | 48.7  | -2.5%           | 182.4 | 200.6 | -9.1%         |
| Mobile                 | 19.5  | 18.3  | 6.6%            | 21.1  | -7.6%           | 73.2  | 79.6  | -8.0%         |
| Fixed-line             | 28.0  | 29.0  | -3.4%           | 27.6  | 1.4%            | 109.2 | 121.0 | -9.8%         |

| UZBEKISTAN (US\$ mln)  | 4Q 10 | 4Q 09 | 4Q 10/<br>4Q 09 | 3Q 10 | 4Q 10/<br>3Q 10 | 2010  | 2009  | 2010/<br>2009 |
|------------------------|-------|-------|-----------------|-------|-----------------|-------|-------|---------------|
| Net operating revenues | 59.0  | 50.2  | 17.5%           | 53.8  | 9.7%            | 209.5 | 211.4 | -0.9%         |
| Mobile                 | 56.4  | 47.5  | 18.7%           | 51.4  | 9.7%            | 199.6 | 199.3 | 0.2%          |
| Fixed-line             | 2.6   | 2.7   | -3.7%           | 2.4   | 8.3%            | 9.9   | 12.1  | -18.2%        |

| TAJIKISTAN (US\$ mln)  | 4Q 10 | 4Q 09 | 4Q 10/<br>4Q 09 | 3Q 10 | 4Q 10/<br>3Q 10 | 2010 | 2009 | 2010/<br>2009 |
|------------------------|-------|-------|-----------------|-------|-----------------|------|------|---------------|
| Net operating revenues | 21.1  | 15.6  | 35.3%           | 22.2  | -5.0%           | 78.2 | 59.2 | 32.1%         |
| Mobile                 | 16.6  | 15.6  | 6.4%            | 16.5  | 0.6%            | 61.3 | 59.2 | 3.5%          |
| Fixed-line             | 4.5   | -     | n/a             | 5.7   | -21.1%          | 16.9 | -    | n/a           |

| GEORGIA (US\$ mln)     | 4Q 10 | 4Q 09 | 4Q 10/<br>4Q 09 | 3Q 10 | 4Q 10/<br>3Q 10 | 2010 | 2009 | 2010/<br>2009 |
|------------------------|-------|-------|-----------------|-------|-----------------|------|------|---------------|
| Net operating revenues | 11.5  | 10.2  | 12.7%           | 13.0  | -11.5%          | 46.9 | 32.2 | 45.7%         |
| Mobile                 | 11.0  | 10.2  | 7.8%            | 12.6  | -12.7%          | 45.3 | 32.2 | 40.7%         |
| Fixed-line             | 0.5   | -     | n/a             | 0.4   | 25.0%           | 1.6  | -    | n/a           |

| KYRGYZSTAN (US\$ mln)         | 4Q 10 | 4Q 09 | 4Q 10/<br>4Q 09 | 3Q 10 | 4Q 10/<br>3Q 10 | 2010  | 2009 | 2010/<br>2009 |
|-------------------------------|-------|-------|-----------------|-------|-----------------|-------|------|---------------|
| Mobile net operating revenues | 30.6  | -     | n/a             | 29.3  | 4.4%            | 112.9 | -    | n/a           |





# CIS Adjusted OIBDA in US\$

| KAZAKHSTAN (US\$ mln)    | 4Q 10 | 4Q 09 | 4Q 10/<br>4Q 09 | 3Q 10 | 4Q 10/<br>3Q 10 | 2010  | 2009  | 2010/<br>2009 |
|--------------------------|-------|-------|-----------------|-------|-----------------|-------|-------|---------------|
| Adjusted OIBDA total     | 99.1  | 93.9  | 5.5%            | 111.8 | -11.4%          | 405.1 | 359.5 | 12.7%         |
| Adjusted OIBDA margin, % | 51.2% | 55.1% |                 | 56.6% |                 | 55.1% | 55.0% |               |

| ARMENIA (US\$ mln)       | 4Q 10 | 4Q 09 | 4Q 10/<br>4Q 09 | 3Q 10 | 4Q 10/<br>3Q 10 | 2010  | 2009  | 2010/<br>2009 |
|--------------------------|-------|-------|-----------------|-------|-----------------|-------|-------|---------------|
| Adjusted OIBDA total     | 17.9  | 24.1  | -25.7%          | 22.1  | -19.0%          | 78.2  | 101.0 | -22.6%        |
| Adjusted OIBDA margin, % | 37.7% | 51.0% |                 | 45.4% |                 | 42.9% | 50.3% |               |

| UZBEKISTAN (US\$ mln) | 4Q 10 | 4Q 09 | 4Q 10/<br>4Q 09 | 3Q 10 | 4Q 10/<br>3Q 10 | 2010  | 2009  | 2010/<br>2009 |
|-----------------------|-------|-------|-----------------|-------|-----------------|-------|-------|---------------|
| Adjusted OIBDA total  | 21.2  | 23.0  | -7.8%           | 21.9  | -3.2%           | 82.8  | 106.5 | -22.3%        |
| OIBDA Margin, %       | 35.9% | 45.8% |                 | 40.7% |                 | 39.5% | 50.4% |               |

| TAJIKISTAN (US\$ mln)    | 4Q 10 | 4Q 09 | 4Q 10/<br>4Q 09 | 3Q 10 | 4Q 10/<br>3Q 10 | 2010  | 2009  | 2010/<br>2009 |
|--------------------------|-------|-------|-----------------|-------|-----------------|-------|-------|---------------|
| Adjusted OIBDA total     | 10.7  | 7.1   | 50.7%           | 8.8   | 21.6%           | 30.6  | 22.6  | 35.4%         |
| Adjusted OIBDA margin, % | 50.7% | 45.5% |                 | 39.6% |                 | 39.1% | 38.2% |               |

| GEORGIA (US\$ mln)       | 4Q 10 | 4Q 09 | 4Q 10/<br>4Q 09 | 3Q 10 | 4Q 10/<br>3Q 10 | 2010  | 2009 | 2010/<br>2009 |
|--------------------------|-------|-------|-----------------|-------|-----------------|-------|------|---------------|
| Adjusted OIBDA total     | 1.9   | 0.4   | 375.0%          | 3.5   | -45.7%          | 8.1   | 1.0  | 710.0%        |
| Adjusted OIBDA margin, % | 16.5% | 3.9%  |                 | 26.9% |                 | 17.3% | 3.1% |               |

| KYRGYZSTAN (US\$ mln)    | 4Q 10 | 4Q 09 | 4Q 10/<br>4Q 09 | 3Q 10 | 4Q 10/<br>3Q 10 | 2010  | 2009 | 2010/<br>2009 |
|--------------------------|-------|-------|-----------------|-------|-----------------|-------|------|---------------|
| Adjusted OIBDA Total     | 15.2  | _     | n/a             | 12.2  | 24.6%           | 49.7  | -    | n/a           |
| Adjusted OIBDA margin, % | 49.7% |       |                 | 41.6% |                 | 44.0% |      |               |





#### **Attachment E: Definitions**

Adjusted OIBDA is a non-U.S. GAAP financial measure. Adjusted OIBDA, previously referred to as EBITDA or OIBDA by OJSC VimpelCom, is defined as operating income before depreciation, amortization and impairment loss. Our management uses adjusted OIBDA and adjusted OIBDA margin as supplemental performance measures and believes that adjusted OIBDA and adjusted OIBDA margin provide useful information to investors because they are indicators of the strength and performance of the Company's business operations, including its ability to fund discretionary spending, such as capital expenditures, acquisitions and other investments, as well as indicating its ability to incur and service debt. In addition, the components of adjusted OIBDA include the key revenue and expense items for which the Company's operating managers are responsible and upon which their performance is evaluated. Adjusted OIBDA also assists management and investors by increasing the comparability of the Company's performance against the performance of other telecommunications companies that provide OIBDA or EBITDA (earnings before interest, taxes, depreciation and amortization) information. This increased comparability is achieved by excluding the potentially inconsistent effects between periods or companies of depreciation, amortization and impairment loss, which items may significantly affect operating income between periods. However, our adjusted OIBDA results may not be directly comparable to other companies' reported OIBDA or EBITDA results due to variances and adjustments in the components of OIBDA (including our calculation of adjusted OIBDA) or calculation measures. Additionally, a limitation of adjusted OIBDA's use as a performance measure is that it does not reflect the periodic costs of certain capitalized tangible and intangible assets used in generating revenues or the need to replace capital equipment over time. Reconciliation of adjusted OIBDA to net income, the most directly comparable U.S. GAAP financial measure, is presented website supplementary FinancialOperatingQ42010.xls file on our http://vimpelcom.com/ir/financials/results.wbp except annual amounts presented below in the reconciliation tables section.

Adjusted OIBDA margin is a non-U.S. GAAP financial measure. We calculate adjusted OIBDA margin as adjusted OIBDA divided by net operating revenues, expressed as a percentage. Reconciliation of adjusted OIBDA margin to net income as a percentage of net operating revenues, the most directly comparable U.S. GAAP financial measure, is presented in the supplementary file FinancialOperatingO42010.xls on our website at http://vimpelcom.com/ir/financials/results.wbp except annual amounts presented below in the reconciliation tables section.

**ARPU (Monthly Average Revenue per User)** is calculated by dividing service revenue during the relevant period, including roaming revenue and interconnect revenue, but excluding revenue from connection fees, sales of handsets and accessories and other non-service revenue, by the average number of subscriptions during the period and dividing by the number of months in that period.

**Broadband subscriptions** are the customer contracts that served as a basis for revenue generating activity in the three months prior to the measurement date, as a result of activities including monthly internet access using FTTB, xDSL and WiFi technologies as well as mobile internet access via USB modems using 3G/HSDPA technologies.

Capital expenditures (Capex) - purchases of new equipment, new construction, upgrades, software, other long lived assets and related reasonable costs incurred prior to intended use of the non current asset, accounted at the earliest event of advance payment or delivery. Long-lived assets acquired in business combinations are not included in capital expenditures.

**CIS Geographic Segment** for the purpose of VimpelCom's reporting includes our operations in the following countries: Kazakhstan, Kyrgyzstan, Uzbekistan, Tajikistan, Armenia and Georgia. Starting from the second quarter 2010 OJSC VimpelCom's operation in Ukraine was included into a separate reporting segment together with Kyivstar and reported on a pro-forma basis for all periods starting from the first quarter of 2010.

Free cash flow is a non-U.S. GAAP financial measure and is calculated as net income plus depreciation and amortization minus capital expenditures for the reported period (a quarter or a year, respectively). The Company believes that free cash flow provides useful information to investors because it is an indicator of our company's operational and financial performance and represents our ability to generate cash to maintain or expand our asset base. The Company also refers to





free cash flow in determining its dividends. Free cash flow should not be considered in isolation as an alternative to operating cash flow or any other measure of the company's cash flows management.

**General and administrative costs (G&A)** include salaries and outsourcing costs, including related social contributions required by law; stock price-based compensation expenses; repair and maintenance expenses; rent, including lease payments for base station sites; utilities; other miscellaneous expenses, such as insurance, operating taxes, license fees, and accounting, audit and legal fees.

**Households passed** are households located within buildings, in which indoor installation of all the FTTB equipment necessary to install terminal residential equipment has been completed.

**SEA Geographic segment** – VimpelCom's operations in South-East Asia, which include operations in Cambodia and VimpelCom's respective equity in net results of operations of its Vietnamese associate entity GTEL-Mobile JSC ("GTEL-Mobile").

Mobile subscriptions are SIM-cards registered in the system as of a measurement date, users of which generated revenue at any time during the three months prior to the measurement date. This includes revenue coming from any incoming and outgoing calls, subscription fee accruals, debits related to service, outgoing SMS, Multimedia Messaging Service (referred to as MMS), data transmission and receipt sessions, but does not include incoming SMS and MMS sent by VimpelCom or abandoned calls. VimpelCom's total number of mobile subscriptions also includes SIM-cards for use of mobile Internet service via USB modems.

Mobile services are wireless voice and data transmission services excluding WiFi.

MOU (Monthly Average Minutes of Use per User) is calculated by dividing the total number of minutes of usage for incoming and outgoing calls during the relevant period (excluding guest roamers) by the average number of mobile subscriptions during the period and dividing by the number of months in that period.

**Net debt** is a non-U.S. GAAP financial measure and is calculated as the sum of interest bearing long-term debt and short-term debt minus cash and cash equivalents and long-term and short-term deposits. The Company believes that net debt provides useful information to investors because it shows the amount of debt outstanding to be paid after using available cash and cash equivalent and long-term and short-term deposits. Net debt should not be considered in isolation as an alternative to long-term debt and short-term debt, or any other measure of the company financial position. Reconciliation of net debt to long-term debt and short-term debt, the most directly comparable U.S. GAAP financial measures, is presented below in the reconciliation tables section.

Reportable segments — The Company identified Russia mobile, Russia fixed-line, CIS, Ukraine and All other reporting segments based on the business activities in different geographical areas. Although Georgia is no longer a member of the CIS, consistent with VimpelCom's historic reporting practice VimpelCom continues to include Georgia in its CIS reporting segment. Mobile lines primarily include activities for the providing of wireless telecommunication services to the Company's subscribers and other operators; fixed-line primarily includes all activities for providing wireline telecommunication services, broadband and consumer Internet. Intersegment revenues are eliminated in consolidation.

**ROCE** is a non-U.S. GAAP financial measure and is calculated as operating income for the last twelve months divided by the sum of net debt, total equity and redeemable noncontrolling interest calculated as an average of the quarter-end balances for the last four quarters. The Company believes that ROCE (return on capital employed) provides useful information to management of our company and investors because it is an indicator of our company's operational performance and represents a return on employed capital at the end of each reported period. Calculation of ROCE on the basis of U.S. GAAP financial measures is presented in the reconciliation tables section below (Attachment B).

**ROIC** is a non-U.S. GAAP financial measure and is calculated as operating income for the last twelve months divided by the sum of property and equipment, licenses, intangible assets, goodwill, software and frequency permissions as reflected on the balance sheet as of the end of the period. The Company believes that ROIC (return on invested capital) provides useful





information to management of our company because it is an indicator of our company's operational performance and provides a useful indication of how profitably our company used its resources in each reportable segment over the reported period. Calculation of ROIC on the basis of U.S. GAAP financial measures is presented below in the reconciliation tables section below (Attachment B).

Sales and marketing costs (S&M) include marketing, advertising and dealer commissions expenses.

**Ukraine segment** – Due to change in the reporting structure of VimpelCom and in line with intentions made public by the Company in the previous quarter, Ukraine was considered to be a separate reporting segment apart from the CIS and includes the operations of VimpelCom's indirect Ukrainian subsidiaries Closed Joint Stock Company "Ukrainian Radio Systems" ("URS") and "Golden Telecom" Limited Liability Company ("GT LLC")), as well as Kyivstar.

**VAS (value added services)** includes short messages ("SMS"), multimedia messages ("MMS"), caller number identification, call waiting, data transmission, mobile Internet, downloadable content and other services.

**Voice revenue** – for the purpose of press-release voice revenue includes voice revenue generated by our subscribers, roaming revenues generated by our subscribers and guest roamers and interconnect revenue. In our annual report on Form 20-F we report each of these types of revenues separately.

