Creating Value Investing in the future

Jo Lunder CEO

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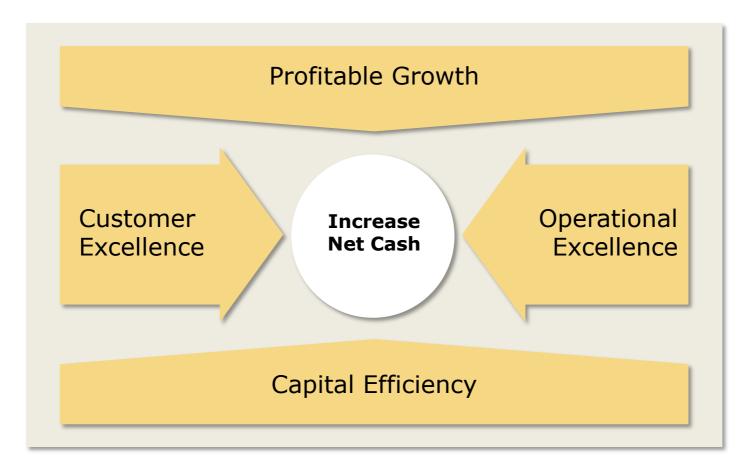
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Strategic value agenda to create value





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Last three years' performance

	2011	2012	9M 2013
Revenue	+4% YoY	+4% YoY	0% YoY
EBITDA	-1% YoY	+8% YoY	0% YoY
EBITDA Margin	40.6%	42.4%	42.6%
CAPEX / Revenue	21% ³	17% ³	18% ⁴
Leverage	2.6x	2.2x	2.3x

Macro economic and regulatory headwinds

- Russia GDP growth slowed down
- Continued weak economy in Italy
- Low growth environment in Ukraine
- Delay in 3G license allocation processes

Market developments and regulatory measures have not been favorable in 2013

Note: numbers represent organic growth

- ¹ 2010 LTM 3Q13
- ² EM= Emerging Markets = BU's Russia, Africa & Asia, Ukraine and CIS
- ³ Excluding licenses of USD 1.8 bn in 2011 and USD 0.1 bn in 2012

⁴ CAPEX LTM 3Q13 / LTM 3Q13 revenues



Future growth drivers

- Subscriber growth from increase in mobile penetration
- Mobile data revenue growth; investing in high quality networks, 3G and 4G
- Continued emerging markets growth
- General economic recovery, particularly in Italy
- Global partnership agreements in the new eco system

Uniquely positioned to convert these drivers into value creation



VimpelCom has an attractive emerging markets portfolio

70% of revenues in emerging markets

Emerging market portfolio

	LTM 3Q13
Revenues	USD 15.8 bn
EBITDA	USD 6.9 bn
CAPEX	USD 2.9 bn
Cash Flow ¹	USD 4.0 bn
Leverage ²	1.2

- Solid market positions
- Strong cash flow generation
- Low leverage



🏓 Russia

- Substantially improved mobile data network: at par in key regions
- Tripled number of owned mono-brand stores
- Launched LTE in Moscow Oblast and six regions
- Completed Phase 1 of the transformation process
- New management to implement Phase 2 of the transformation with focus on Customer Excellence
- Robust cash flow generation

Stable market share during 2013



🚯 Algeria

- Solid performance and market leadership
- 3G license awarded
- Import of 3G equipment
- Negotiated settlement is preferred option
- International Arbitration:
 - ► First hearing expected 1H14
 - Verdict expected by end 2014

🔮 Pakistan

- Stable market position
- Network modernization
- Rapid growth of MFS
- Robust performance



- Strong growth
- 3G license awarded, rollout started
- Satisfactory performance

Clear market leader in Algeria and Pakistan number 2 in Bangladesh



🔵 Ukraine

- Pressure on results, whilst taking measures to improve performance
- Solid growth of mobile data revenues
- Ongoing network modernization
- Operational excellence program continues
- Transformation program launched
- Solid cash flow generation

Clear market leader



🍠 Kazakhstan

- Market share gain
- Successful transition to bundles
- Improved value proposition
- Strengthened performance

🗦 Uzbekistan

- Transitioned to a 2-player market
- Improved network quality
- Strong performance

Other CIS

- Strong mobile data growth
- Moved to value based commissions in all OpCos
- Introduced regional and data focused pricing plans
- Solid performance

Market leader in Uzbekistan & number 2 in Kazakhstan



Italy provides a strong value creation opportunity

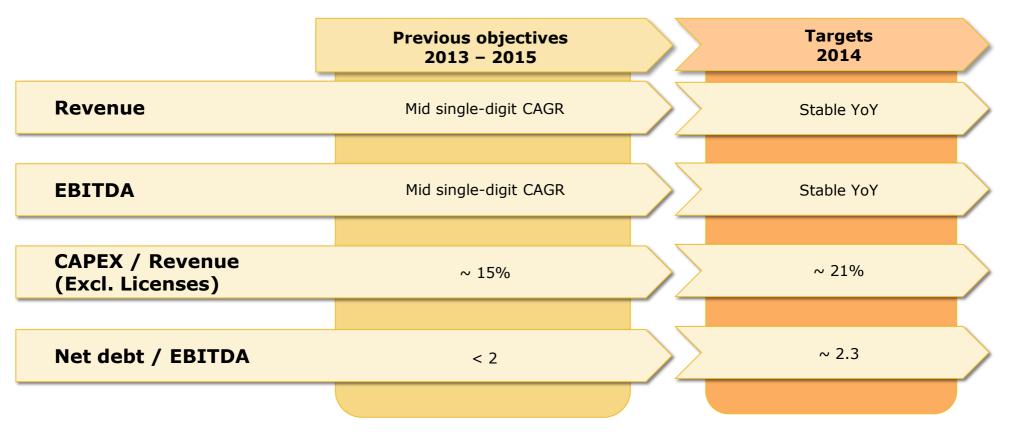
U Italy

- General macro economic recovery
- MTR reductions completed
- Continued outperformance with growing revenue market share
- Strong management team & WIND brand
- Carefully watching:
 - Industry developments
 - Financing options
 - Strategic opportunities





Going forward we will give annual targets



The objectives 2013-2015 and targets 2014 assume: constant currency, no major regulatory changes, current asset portfolio mix and a stable macro economic environment.



New dividend policy to support deleverage and investments

- More long-term value in deleveraging and investing in high quality, 3G and 4G networks to capture high mobile data growth
- Paid ordinary DPS USD 0.8 per share for last 3 years, supported by strong operational cash flows
- Paid already USD 0.45 DPS for 2013; no further dividend for 2013
- Future dividends of 3.5 US cents per share per annum until targeted leverage of 2.0 net debt / EBITDA achieved



Conclusion

- Strong emerging markets portfolio
- Solid cash flow generation
- New dividend policy to support deleverage and investments
- We will invest in high quality mobile data networks for the future
- Italy provides a strong value creation opportunity
- Algeria: negotiated settlement preferred option; now clarity on arbitration schedule

Value Agenda remains at the heart of our business



Reconciliation of Non-GAAP Financial Measures

USD bln.	2011 pro-forma	2012	LTM 3Q13	4012	9m 2013
EBITDA					
EM @ average Q3 2013 exchange rate	6	6.8	6.9		
Italy @ average Q3 2013 exchange rate	2.8	2.7	2.6		
Total @ average Q3 2013 exchange rate	8.8	9.5	9.5		
Effect of recalculation using average Q3 2013 exchange rate	0.7	0.3	0.2		
Total EBITDA reported	9.5	9.8	9.7	2.4	7.3
Reconciliaiton of EBITDA to Profit for the year attributable to the owners of the parent					
Depreciation	(3.1)	(2.9)	(3.0)	(0.8)	(2.2)
Amortization	(2.7)	(2.1)	(1.9)	(0.5)	(1.4)
Impairment loss	(0.5)	(0.4)	(0.5)	(0.4)	(0.1)
Loss on disposals of non-current assets	-	(0.2)	-	-	-
EBIT	3.2	4.2	4.3	0.7	3.6
Finance income and expenses	(1.9)	(1.9)	(2.0)	(0.5)	(1.5)
- finance income	0.1	0.1	0.1	-	0.1
- finance costs	(2.0)	(2.0)	(2.1)	(0.5)	(1.6)
Net foreign exchange (loss)/gain and others	(0.5)	0.6	0.4	0.5	(0.1)
- revaluation of Euroset	-	0.6	0.6	0.6	-
- including Other non-operating (losses)/gains	(0.3)	(0.1)	-		-
- including Shares of loss of associates and joint ventures accounted for using the equity method	(0.1)	-	(0.1)	-	(0.1)
- including Net foreign exchange gain	(0.1)	0.1	(0.1)	(0.1)	-
EBT	0.8	2.9	2.7	0.7	2.0
Income tax expense	(0.6)	(0.9)	(1.0)	(0.2)	(0.8)
Profit for the year	0.2	2.0	1.7	0.5	1.2
(Profit)/loss for the year attributable to non-controlling interest	0.3	0.2	0.3	0.2	0.1
Profit for the year attributable to the owners of the parent	0.5	2.2	2.0	0.7	1.3



Definition of the EBITDA

EBITDA is a non-GAAP financial measure. EBITDA is defined as earnings before interest, tax, depreciation and amortization. EBITDA is defined as operating income before depreciation, amortization, loss from disposal of noncurrent assets and impairment loss and includes certain non-operating losses and gains mainly represented by litigation provisions for all of its Business Units except for its Russia Business Unit. The Russia Business Unit's EBITDA is calculated as operating income before depreciation, amortization, loss from disposal of non-current assets and impairment loss. The EBITDA measures presented in this presentation have been calculated using the average exchange rates presented above. EBITDA should not be considered in isolation or as a substitute for analyses of the results as reported under IFRS. Historically our management used OIBDA (defined as operating income before depreciation, amortization and impairment losses) instead of EBITDA. Following the acquisition of WIND Telecom, our management concluded that EBITDA is a more appropriate measure because it is more widely used amongst European-based analysts and investors to assess the performance of an entity and compare it with other market players. Our management uses EBITDA as supplemental performance measures and believes that EBITDA provides useful information to investors because they are indicators of the strength and performance of the Company's business operations, including its ability to fund discretionary spending, such as capital expenditures, acquisitions and other investments, as well as indicating its ability to incur and service debt. In addition, the components of EBITDA include the key revenue and expense items for which the Company's operating managers are responsible and upon which their performance is evaluated. EBITDA also assists management and investors by increasing the comparability of the Company's performance against the performance of other telecommunications companies that provide EBITDA information. This increased comparability is achieved by excluding the potentially inconsistent effects between periods or companies of depreciation, amortization and impairment losses, which items may significantly affect operating income between periods. However, our EBITDA results may not be directly comparable to other companies' reported EBITDA results due to variances and adjustments in the components of EBITDA (including our calculation of EBITDA) or calculation measures. Additionally, a limitation of EBITDA's use as a performance measure is that it does not reflect the periodic costs of certain capitalized tangible and intangible assets used in generating revenues or the need to replace capital equipment over time.



Disclaimer

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