Creating Value Investing in the future

www.vimpelcom.com

Investor Presentation April 2014







Focusing Locally • Empowering People • Connecting Globally

International telecoms operator with attractive emerging markets exposure



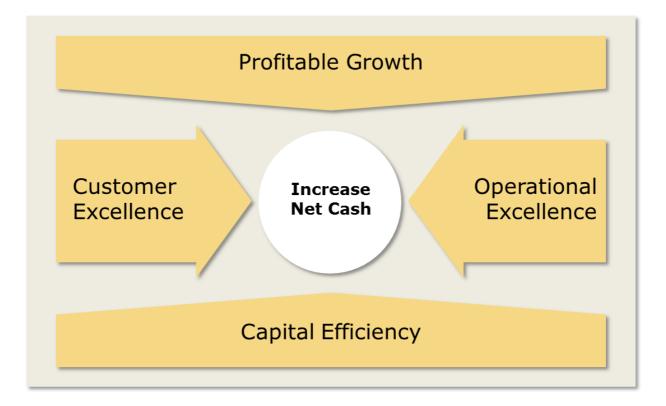
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Based on mobile customers

The FY13 for numbers of mobile customers. Revenue and EBITDA

*** Population figures are provided by ©Informa Telecoms & Media – © Informa UK Ltd 2013 as per YE 2012

Strategic value agenda to create value





Last three years' performance and 2014 targets

	2011	2012	2013	Targets 2014
Revenue	+4% YoY	+4% YoY	Stable YoY ²	Stable YoY
EBITDA	-1% YoY	+8% YoY	Stable YoY ²	Stable YoY
EBITDA Margin	40.6%	42.4%	42.7%	
CAPEX / Revenue	21% ¹	17% ¹	18% ³	~21% ⁴
Leverage	2.6x	2.2x	2.3x	~2.3x

Macro economic and regulatory headwinds

- Russia GDP growth slowed down
- Continued weak economy in Italy
- Low growth environment in Ukraine
- Delay in 3G license allocation processes

Note: numbers represent organic growth

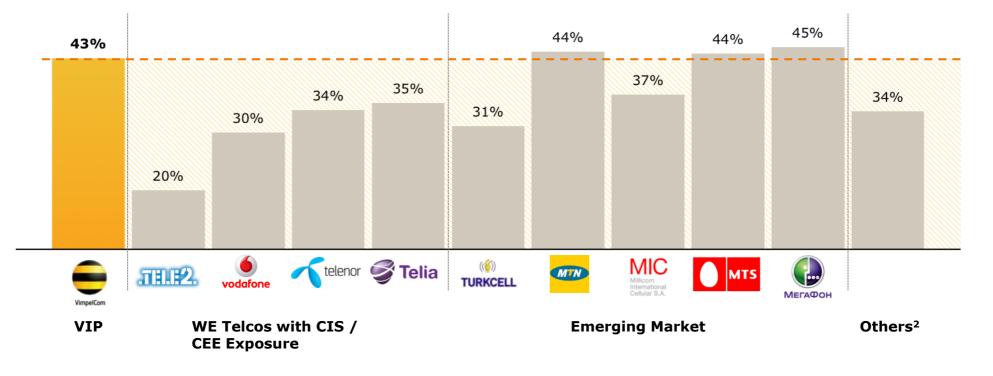
- 1 Excluding licenses of USD 1.8 bn in 2011 and USD 0.1 bn in 2012
- 2 Underlying, excluding MTR cuts and one-off charges
- 3 FY13 CAPEX excludes licenses and EUR 136 million of non-cash increase in Intangible Assets related to the contract with Terna in relation to the Right of Way of WIND's backbone 🦱

4 Excluding licenses



Strong EBITDA margin versus our global peers

EBITDA Margin (FY13)¹





Vodafone reported for 6M2013, MTS and Others are based on LTM 3Q13
 2 Others include a sample of more than 80 listed telecom operators in Developed, Emerging and Mixed Markets

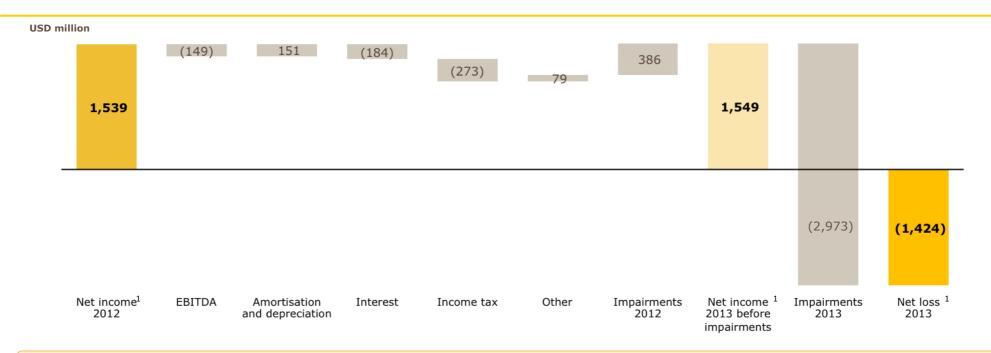
Stable underlying FY13 results

USD million	FY13	FY12 Restated ¹	ΥοΥ	
Revenue	22,548	23,061	(2%)	Revenue organically stable , excluding one-off charges and MTR cuts
of which service revenue	21,531	22,122	(3%)	
EBITDA	9,619	9,768	(2%)	• EBITDA organically stable , excluding one-off charges and MTR cuts
EBITDA Margin	42.7%	42.4%	0.3pp	• Strong EBITDA margin, up 0.3 p.p. YoY
D&A/Other	(4,955)	(5,211)	(5%)	Declining amortization of intangible assets on customer relationships
Impairments	(2,973)	(386)	n.m	
EBIT	1,691	4,171	(59%)	Effected by non-cash impairments, mainly of Ukraine and Canada
Financial income / expenses	(2,059)	(1,875)	10%	
FOREX and Other	(311)	(14)	n.m.	Contingencies and losses from JV's and associates
Profit/(Loss) before tax	(679)	2,282	n.m.	Effected by non-cash impairments
Tax	(1,179)	(906)	30%	 Increase in tax charge is due to non-cash items
Non-controlling interest	434	163	n.m.	
Net income/(loss) ²	(1,424)	1,539	n.m	

The FY12 Financial Statements have been restated for the Euroset fair value adjustment of USD 606 million
 Net income/(loss) attributable to VimpelCom shareholders

6

Net income FY13 impacted by non-cash impairments



Non-cash impairments:

- Ukraine: related to macro-economic developments, increase in country risk premium and weakening operational performance
- Canada: fully impaired due to the challenges faced in the country, resulting in strategic decision to withdraw from 4G/LTE spectrum auction



Sensitivity to FOREX movements

	FY13		FOREX sensitivities ¹				
USD billion	figures		RUB vs. USD +/-10%	EUR vs. USD +/-10%	UAH vs. USD +/-10%		
Revenue	22.5	Average	4%	3%	1%		
EBITDA	9.6	FOREX	4%	2%	1%		
Gross Debt	27.5	Year-end	2%	5%	n.a.		
Net Debt	22.6	FOREX	2%	6%	n.a.		

Manageable impact on the Group coming from potential FOREX movements



Dividend policy to support deleverage and investments

- More long-term value in deleveraging and investing in high quality, 3G and 4G networks to capture high mobile data growth
- Paid ordinary DPS USD 0.8 per share for last 3 years, supported by strong operational cash flows
- Paid USD 0.45 DPS for 2013
- Future dividends of 3.5 US cents per share per annum until targeted leverage of less than 2.0 net debt / EBITDA achieved





Future growth drivers

- Customer growth from increase in mobile penetration
- Mobile data revenue growth; investing in high quality networks, 3G and 4G/LTE
- Continued emerging markets growth
- General economic recovery, particularly in Italy
- Global partnership agreements in the new eco system

Well positioned to convert these drivers into value creation



VimpelCom has an attractive emerging markets portfolio

71% of revenues in emerging markets

Emerging market portfolio

	FY 13
Revenues	USD 15.9 bn
EBITDA	USD 6.9 bn
CAPEX	USD 3.1 bn
Cash Flow ¹	USD 3.9 bn
Leverage ²	1.2

- Solid market positions
- Strong cash flow generation
- Low leverage



🕨 Russia

- Substantially improved mobile data network: at par in key regions
- Tripled number of owned mono-brand stores
- Launched LTE in Moscow Oblast and six regions
- Completed Phase 1 of the transformation process
- New management to implement Phase 2 of the transformation with focus on Customer Excellence
- Robust cash flow generation

Reached parity in key regions



🚯 Algeria

- Solid performance and market leadership
- ► 3G license awarded
- Roll out of 3G
- Negotiated settlement is preferred option
- International Arbitration:
 - First hearing expected 1H14
 - Verdict expected by end 2014

🕑 Pakistan

- Stable market position
- Network modernization
- Rapid growth of MFS
- Robust performance



- Strong growth momentum
- 3G license awarded, rollout started
- Satisfactory performance

Clear market leader in Algeria and Pakistan number 2 in Bangladesh



🔵 Ukraine

- Pressure on results, whilst taking measures to improve performance
- Solid growth of mobile data revenues
- Ongoing network modernization
- Operational excellence program continues
- Transformation program launched
- Solid cash flow generation

Clear market leader



Kazakhstan

- Strong market position
- Successful transition to bundles
- Improved value proposition
- Strengthened performance

🗦 Uzbekistan

- Transitioned to a 2-player market
- Improved network quality
- Strong performance

Other CIS

- Strong mobile data growth
- Moved to value based commissions in all OpCos
- Introduced regional and data focused pricing plans
- Solid performance

Market leader in Uzbekistan & number 2 in Kazakhstan



Italy provides a strong value creation opportunity

🜙 Italy

- General macro economic recovery
- MTR reductions completed
- Strong management team & WIND brand
- Carefully watching:
 - Industry developments
 - Financing options
 - Strategic opportunities

Continued outperformance with growing revenue market share



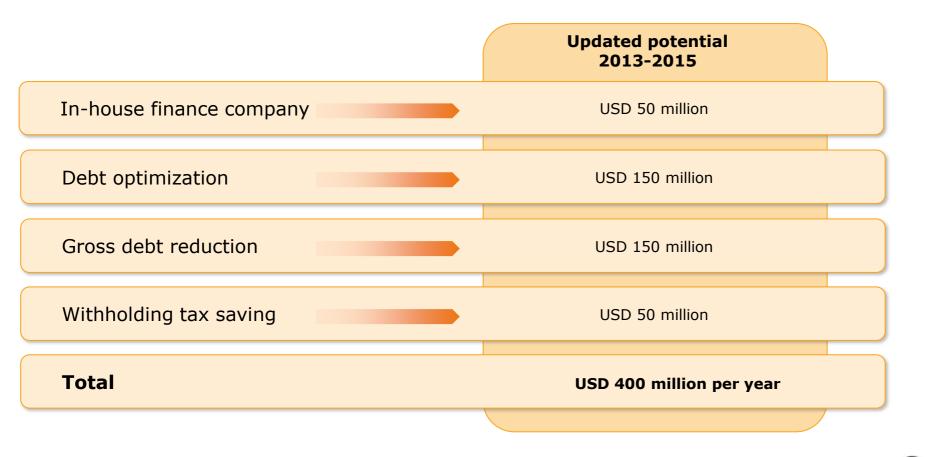
Group value add



🛑 VimpelCom

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Cash flow potential from financing improvements



Assumptions:

Resolution of Algeria, lowering Gross Debt, Italy continues to be self financing, simplification of legal structure

Conclusion

- Strong emerging markets portfolio
- Solid cash flow generation
- Strong EBITDA margin versus our global peers
- Manageable FOREX exposures
- Dividend policy to support deleverage and investments
- Investments in high quality mobile data networks for the future
- Italy provides a strong value creation opportunity
- Algeria: negotiated settlement preferred option; now clarity on arbitration schedule

Value Agenda remains at the heart of our business

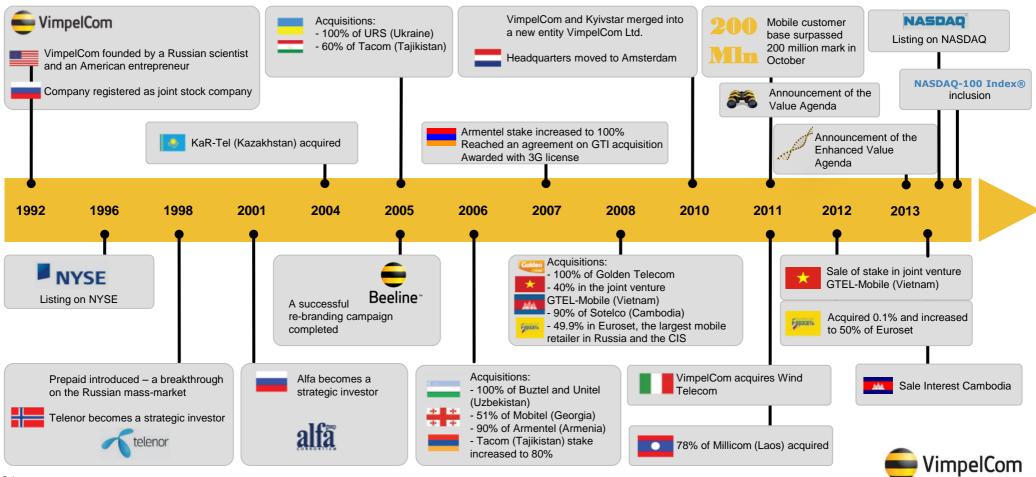


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Appendices

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Key strategic milestones



Achieving business excellence



Sharing best practices



Shareholder	Total Economic Common DRs and shares	% Economic rights	Preferred shares	Total voting DRs and shares	% of voting rights
Telenor ⁽¹⁾	580 578 840	33.0%	305 000 000	885 578 840	43.0%
Altimo ⁽²⁾	986 572 563	56.2%	-	986 572 563	47.9%
Minority Shareholders	189 579 732	10.8%	-	189 579 732	9.2%
Total	1 756 731 135	100%	305 000 000	2 061 731 135	100%

* Certain amounts and percentages that appear in this table have been subject to rounding adjustments. As a result, certain numerical figures shown as totals may not be exact arithmetic aggregations of the figures that precede or follow them.

⁽¹⁾ As reported on Schedule 13D, Amendment No. 26, filed on December 5, 2013, by Telenor East Holdings II AS with the SEC, Telenor East Holdings II AS is the beneficial owner of 580,578,840 common shares and 305,000,000 preferred shares.

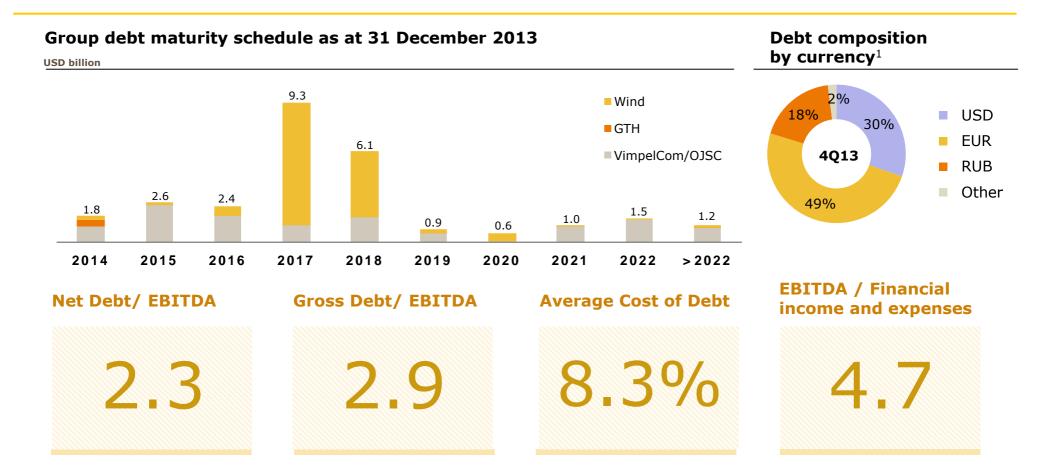
⁽²⁾ As reported on Schedule 13D, Amendment No. 15, filed on February 19, 2014, by Altimo Coöperatief with the SEC, Altimo Coöperatief was (as of the date of filing) the beneficial owner of 986,572,563 common shares.



VimpelCom Finance



Maturity profile and FY13 ratios





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Debt as per 31 December 2013

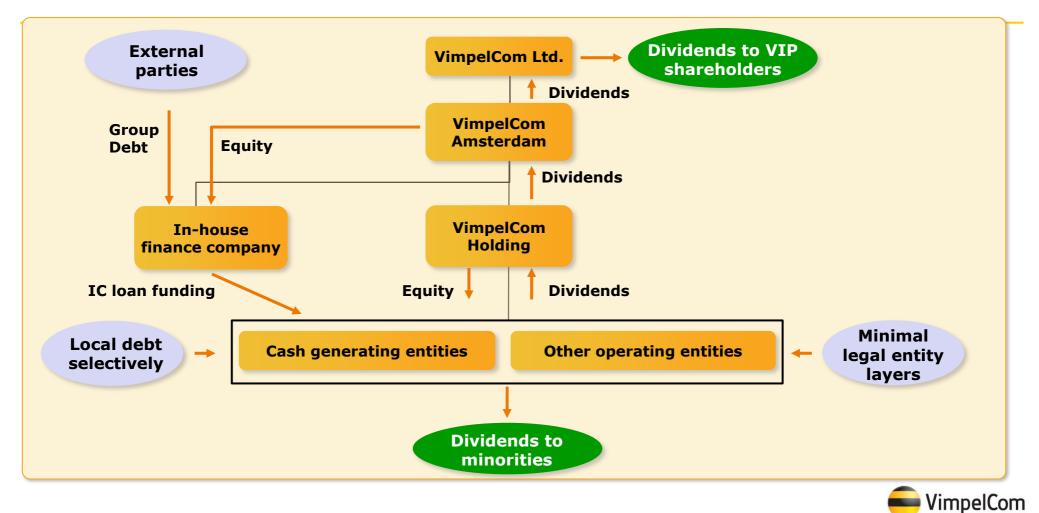
VimpelCom Group							
	Gross Debt (USD billion)						
VIP	4.4						
OJSC Group	7.9						
Wind Group	14.5						
GTH Group	0.7						
Gross Total	27.5						
Total Cash*	4.9						
Net Debt	22.6						
Net Debt/LTM EBITDA	2.3						

Wind Group						
	Gross Debt (USD billion)					
PIK Notes	1.6					
Senior bank loan	3.2					
Debt to Government	0.3					
Annuity	0.1					
RCF	0.1					
Other debt	0.2					
HY Notes 2017	3.7					
SSN 2018	4.4					
SSN 2019/2020	0.8					
Total Wind Group	14.5					



* including short term deposits and cash equivalents

Optimum funding model



Solid progress against financial management objectives in 2013

In-house finance company delivered first savings

Improvement in working capital realized Successfully secured external funding USD 2.5 billion



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Improve financial standing

- Maintain BB rating short term
 - Secure operating performance
 - Secure cash flow up-streaming
 - Gross debt to be around 3 times
 EBITDA maximum
- Grow to BB+ / BBB-
 - Increase cash flow generation
 - Deleveraging gross debt

 Moving towards ~ 2 times Net Debt to EBITDA, Investment Grade

- Flexible access to capital markets
- Lower cost of funding



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VimpelCom Financials 2013



Effective tax rate analysis

USD million	FY	13	FY12 Restated ¹	
Income/(Loss) before tax	(679)		2,282	
Dutch statutory tax rate	(170)	25%	571	25%
WHT on undistributed earnings	227		97	
Impairments	743		97	
Tax contingencies	112		85	
Prior year adjustments	44		(62)	
Non-deductible expenses & other	272		286	
Differing tax rates	(49)		(167)	
Actual tax charge	1,179	(174%)	906	40%

Increase in tax charge is due to non-cash items

The actual tax charge in FY13 is the result of the non-tax deductibility of impairments



Cash flow

USD million	FY13	FY12 Restated ¹	YoY	
EBITDA	9,619	9,768	(149)	9)
CAPEX	(4.233)	(4.120)	(113)	3)
Operating cash flow	5,386	5,648	(262)	2)
Net Interest paid	(2,047)	(1,761)	(286)	6)
Income tax paid	(1,265)	(1,231)	(34)	4)
Other operating changes ²	322	715	(393)	3)
Net cash from financing activities ³	(334)	(638)	305)5
Disposal of subsidiaries, net of cash disposed	83	(75)	158	58
Other investing activities	93	35	58	58
Other financing activities	(12)	(31)	19	19
Cash flow before distribution to shareholders	2,226	2,662	(436)	5)
Dividends paid to equity holders net of share capital issued	(2,663)	-	(2,663)	3)
Net increase in cash and cash equivalents	(437)	2,662	(3,099)))

1. The FY12 Financial Statements have been restated for the Euroset fair value adjustment of USD 606 million

2. Other operating changes include change in working capital, non-cash movements in CAPEX and provisions

3. Receipts from/(payments on) deposits, loans granted and Proceeds from/(repayments of) borrowings



Financial performance 4Q13

GI	BUSINESS UNITS										
(USD million)	4Q13	4Q12	YoY			Revenue			EBITDA		
Revenues	5,554	5,950	(7%)		Organic	FX and	Reported	Organic	FX and	Poportod	
EBITDA	2,372	2,446	(3%)		Organic	others	Reported	Organic	others	Reported	
D&A/Other	(4,245)	(1,737)	n.m.	Russia	(4%)	(4%)	(8%)	(6%)	(4%)	(10%)	
EBIT	(1,873)	709	n.m.	Italy	(10%)	5%	(5%)	(3%)	4%	1%	
Financial income / expenses	(511)	(484)	6%				× ,				
FX and Other	(265)	(67)	n.m.	Africa & Asia	(5%)	(3%)	(8%)	(3%)	(2%)	(5%)	
Profit before tax	(2,649)	158	n.m.	Ukraine	(9%)	0%	(9%)	(18%)	0%	(18%)	
Тах	(372)	(195)	91%	CIS	5%	(2%)	3%	5%	(1%)	4%	
Non-controlling interest	(361)	(232)	55%	015	570	(270)	570	570	(170)	770	
Net income*	(2,660)	195	n.m.	Total	(6%)	(1%)	(7%)	(2%)	(1%)	(3%)	

• Revenue of USD 5.6 billion; organic¹ decline of 6% YoY

- EBITDA of USD 2.4 billion; organic¹ decline of 2% YoY
- EBITDA margin grew 1.6 percentage points YoY to a strong 42.7%
- Net loss of USD 2.7 billion reflecting non-cash impairments
- Total mobile customer base increased 4%3 YoY to 220 million

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Business Units Performance 2013



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Business dashboard 4Q13

Russia			
Revenue	(4%)	RUB 70.7 bn	EBITDA
EBITDA	(6%)	RUB 28.5 bn	margin 40.3%
Mobile Customers	1%	57 mln	
Mobile ARPU	(4%)	RUB 327	
Ukraine			
Revenue	(9%)	UAH 3.1 bn	EBITDA
EBITDA	(18%)	UAH 1.5 bn	margin 47.2%
Mobile Customers	3%	26 mln	
Mobile ARPU	(13%)	UAH 36.5	
Algeria			
Revenue	(3%)	DZD 36 bn	EBITDA
EBITDA	(4%)	DZD 21 bn	margin 58.3%
Mobile Customers	5%	18 mln	
	(

(6%)

DZD 689

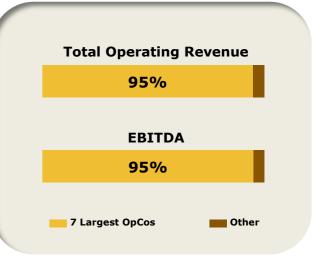
Italy

Revenue	(10%)	(3%)*	EUR 1.2 bn	EBITDA
EBITDA	(3%)	(1%)*	EUR 0.5 bn	margin 40.4%
Mobile Customers	3%		22 mln	
Mobile ARPU	(13%)		EUR 12	

Kazakhstan

Revenue	5%	KZT 33.7 bn	EBITDA margin
EBITDA	9%	KZT 16.1 bn	47.7%
Mobile Customers	7%	9 mln	
Mobile ARPU	(4%)	KZT 1,110	

Pakistan EBITDA PKR 26 bn Revenue (6%) margin EBITDA (18%) PKR 10 bn 37.2% Mobile 4% 38 mln Customers PKR 219 Mobile ARPU (10%)



Bangladesh	1		
Revenue	(11%)	BDT 10 bn	EBITDA
EBITDA	(20%)	BDT 3 bn	margin 33.7%
Mobile Customers	11%	29 mln	
Mobile ARPU	(20%)	BDT 111	

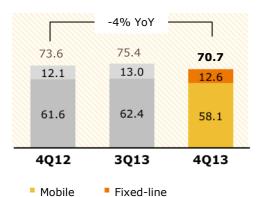


Mobile ARPU

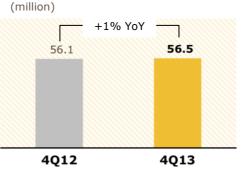
Russia 4Q13: Pressure on margins while investing in the future

RUB BILLION, UNLESS STATED OTHERWISE

Revenue

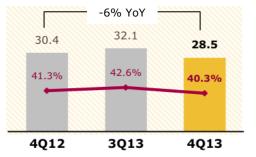


Mobile customers

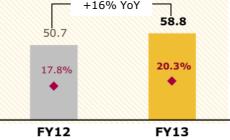


- Mobile service revenue decreased 2% YoY; adjusted for one-offs increased 0.3% YoY
- Mobile data revenue grew 25% YoY

EBITDA and EBITDA margin



CAPEX and CAPEX/revenue



- EBITDA declined due to lower revenue and investments in network and owned monobrand stores
- CAPEX: Up due to investments in 3G and 4G/LTE networks

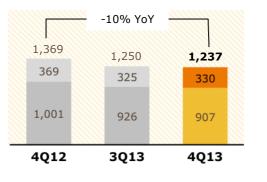


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Italy 4Q13: Continued market outperformance

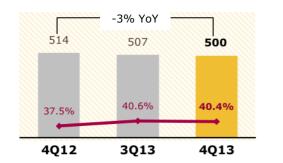
EUR MILLION, UNLESS STATED OTHERWISE

Revenue

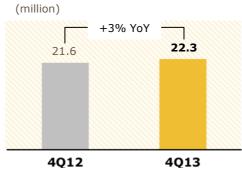


Mobile Fixed-line

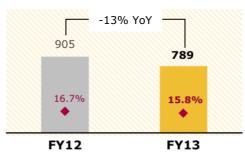
EBITDA and EBITDA margin



Mobile customers



CAPEX¹ and CAPEX/revenue



- Continued mobile market share increase
- Mobile broadband customers² up 50% YoY to 8.3 million
- Strong data revenue growth YoY:
 - Mobile broadband up 30%
 - Fixed broadband up 6%
- EBITDA margin increased 2.9 p.p. YoY due to cost savings
- CAPEX: Investments in HSPA+ and 4G/LTE networks



1. CAPEX excluding licenses

CAPEX 2013 excludes €136 mln of non-cash increase in Intangible Assets related to the contract with Terna in relation to the Right of Way of WIND's backbone

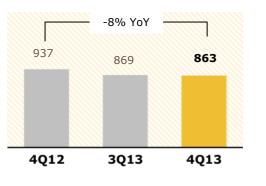
2. Mobile broadband includes consumer customers that have performed at least one mobile Internet event in the previous month

38

Africa & Asia¹ 4Q13: Negative impact from regulatory measures, unstable macro environments and FOREX

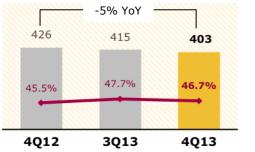
USD MILLION, UNLESS STATED OTHERWISE

Revenue

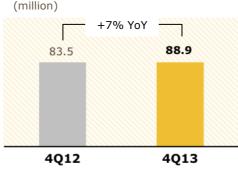


Mobile

EBITDA and EBITDA margin



Mobile customers²



CAPEX³ and CAPEX/revenue



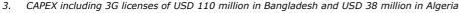
Revenue and EBITDA organically declined 5% YoY and 3% YoY

- Unfavorable regulatory and governmental measures as well as unstable macro environments in Pakistan and Bangladesh
- Strong mobile customer growth in all countries
- EBITDA margin up 1.2 p.p. YoY due to Operational Excellence measures
- CAPEX³: Network modernization in Pakistan, 3G licenses and roll-out in Algeria and Bangladesh

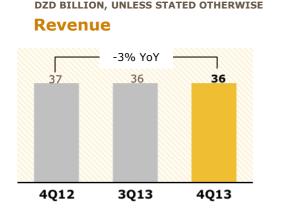


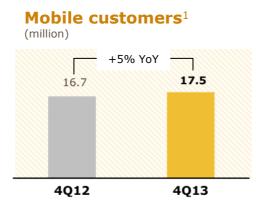
1. This segment includes our operations in Algeria, Pakistan, Bangladesh, Sub-Saharan Africa and South East Asia

2. Following the sale of Vietnam and Cambodia the customer numbers for FY12 exclude Vietnam and Cambodia customers. In addition, the customer base in Algeria has been adjusted retroactively for the technical issue



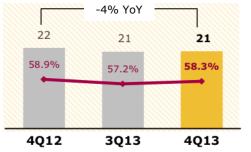
Algeria 4Q13: Maintaining strong market share despite ongoing restrictions



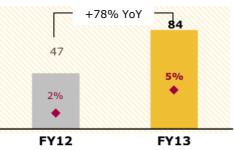


- Revenue decreased due to ongoing restrictions on its commercial activities and propositions
- Maintained a strong market share of 56%





CAPEX² and CAPEX/revenue (USD min)



- EBITDA decreased due to ongoing restrictions, together with the increase in network and IT costs
- Djezzy expects to launch 3G services during 2Q14

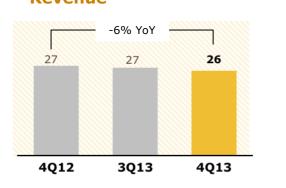


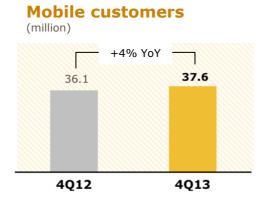
1. The customer base in Algeria has been adjusted retroactively for the technical issue

2. CAPEX excluding 3G licenses of USD 38 million in Algeria

Pakistan 4Q13: Regulatory measures and unstable macro environment

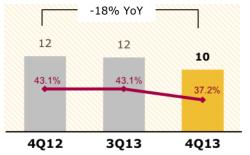
PKR BILLION, UNLESS STATED OTHERWISE **Revenue**





- Pressure on revenue due to unstable macro situation, higher withholding taxes and government requested network shutdowns
- Customers increased due to attractive reactivation and acquisition offers

EBITDA and EBITDA margin



CAPEX and CAPEX/revenue (USD min)



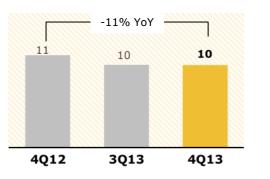
- EBITDA margin decreased due to revenue decline, power outages, retroactive tax charges and costs related to sales increases
- CAPEX increased as the network modernization program neared completion



Bangladesh 4Q13: Regulatory measures and unstable macro environment



Revenue



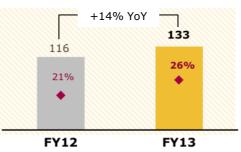


- Revenue negatively impacted by unstable macro situation and disconnection of suspected VoIP customers
- Customers growth driven by the launch of different channel and customer promotions

EBITDA and EBITDA margin



CAPEX¹ and CAPEX/revenue (USD mln)



- EBITDA margin declined due to higher customer acquisition cost and ongoing implementation of regulatory measures
- CAPEX increased due to the roll out of 3G and 2G network modernization



Ukraine 4Q13: Continued pressure on results, transformation program launched

Mobile customers¹

+3% YoY

25.8

4013

(million)

25.1

4012

UAH BILLION, UNLESS STATED OTHERWISE

Revenue



Mobile Fixed-line

FBITDA and

1.8

52.5%

4Q12

EBITDA margin

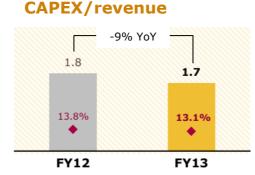
-18% YoY

1.7

49.6%

3Q13

CAPEX and



Mobile service revenue decreased 9% YoY following the transition to lower priced bundled tariff plans

Increase in customers due to improved propositions

- Strong EBITDA margin
- Solid operating cash flow margin of 33%
- CAPEX: Network modernization in order to prepare for future data growth



1.5

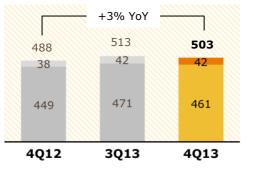
47.2%

4Q13

CIS¹ 4Q13: Solid results

USD MILLION, UNLESS STATED OTHERWISE

Revenue



Mobile Fixed-line

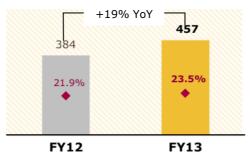
EBITDA and **EBITDA** margin



Mobile customers (million) +5% YoY 25.4 24.2 4012 4013

- Mobile service revenue increased 3% YoY driven by strong mobile data revenue growth of 39% YoY
- Mobile customers increased 5% YoY, mainly due to growth in Kazakhstan

CAPEX and **CAPEX/revenue**



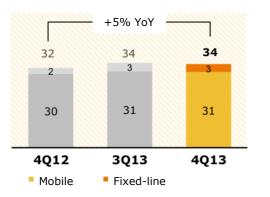
- EBITDA increased organically 5% YoY
- Strong EBITDA margin
- CAPEX: Increase mainly due to network capacity investments in Uzbekistan



Kazakhstan 4Q13: Profitable growth with an improved market position

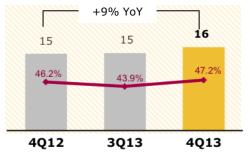
KZT BILLION, UNLESS STATED OTHERWISE

Revenue



Mobile customers (million) +7% YoY 8.6 9.2 4Q12 4Q13

EBITDA and EBITDA margin



CAPEX and CAPEX/revenue (USD mln)



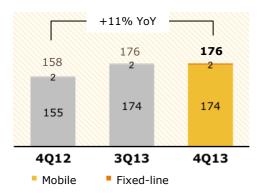
- Mobile service revenue increased 2% and fixed-line service revenue by 41% YoY
- Mobile data revenue increased 28% YoY
- ARPU increased 4% YoY to KZT 1,110
- Improved market position due to attractive value proposition with bundled tariff plans
- EBITDA grew 9% YoY due to efficiencies realised by the operational excellence program
- CAPEX decreased 4% YoY while 3G network roll out was completed



Uzbekistan 4Q13: Continued profitable growth

USD MILLION, UNLESS STATED OTHERWISE

Revenue



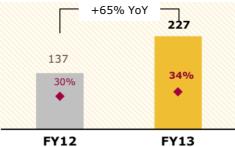
Mobile customers (million) +3% YoY 10.2 10.5 4Q12

- Strong revenue growth in a 2 player market
- Mobile data revenue growth of 61% YoY

EBITDA and EBITDA margin



CAPEX and CAPEX/revenue



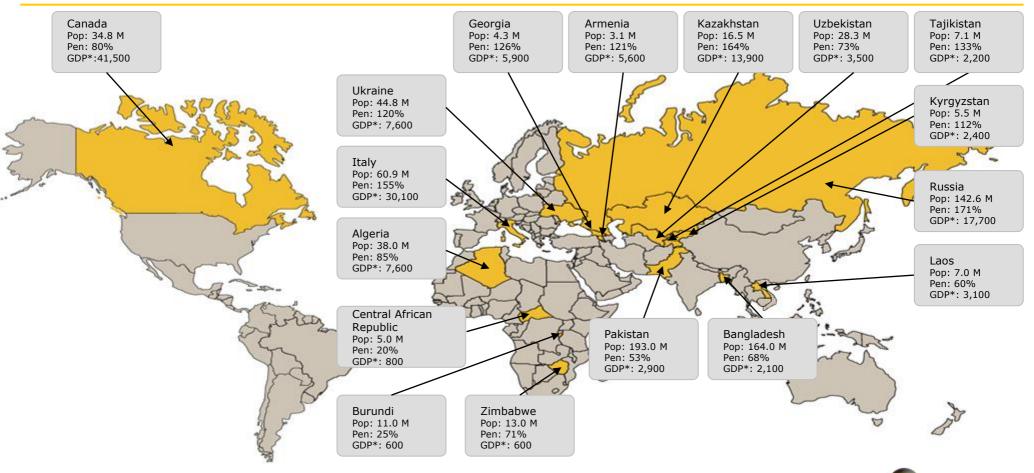
- Strong EBITDA margin supported by increased on-net traffic and cost control
- CAPEX/revenue increased due to network capacity investments



Market Overviews



A truly international telecoms operator





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Competitive situation and market trends - Russia

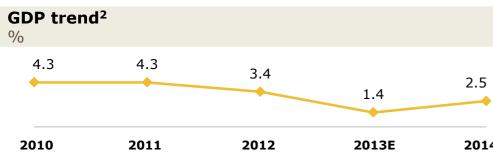
Mobile¹

- ~90 % pre-paid market
- ~ 171% penetration
- 3 major players (Megafon, MTS and VimpelCom) with comparable market shares
- ARPU ~USD 10
- 4G launched in 2013 in major cities

Fixed¹

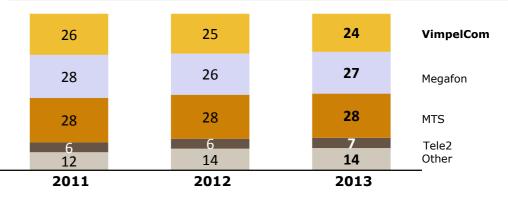
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- Rostelecom is still dominant market leader (~42 % subs market share incl. daughter companies)
- Voice traffic declining due to fixed-to-mobile substitution
- Residential broadband penetration ${\sim}50\%$ and still growing by ${\sim}1\%$ per quarter

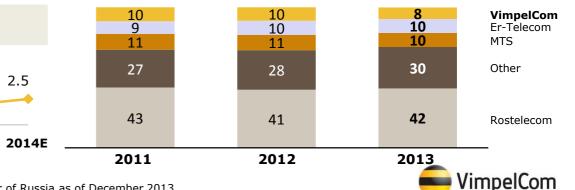


Mobile market share¹

(on service revenue), %



Fixed broadband market share¹ (on subs), %



1 Source: Informa

2 Source: RosStat, Ministry of Economic Development of Russia, Prime Minister of Russia as of December 2013

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Competitive situation and market trends - Italy

Mobile

- ~ 80 % pre-paid market
- ~ 155% penetration
- 4 major players: TIM, Vodafone, WIND and H3G
- 35% smartphone penetration on SIM cards

Fixed

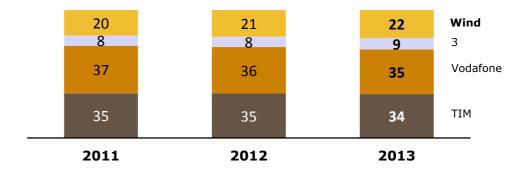
- Telecom Italia still the incumbent
- Broadband penetration on total lines ~ 65%
- Fixed to mobile substitution

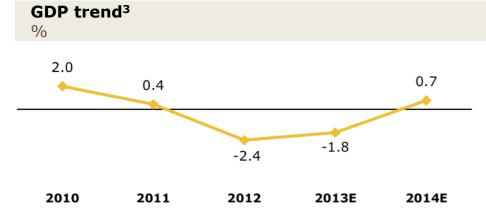
Mobile market share¹

(on revenue), %

53

2011



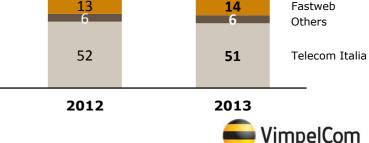


1. Source: from official declaration; excluding MVNO

50 2. Source: from official declaration

3. Source: ISTAT

Interpretation Interpr



Infostrada

Vodafone

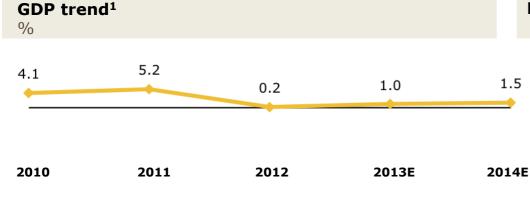
Competitive situation and market trends - Ukraine

Mobile

- Major players are Kyivstar, MTS and Astelit ("Life" brand)
- Kyivstar is the leading integrated operator with #1 in mobile and #2 in fixed residential broadband
- Penetration ~120%, ~87% pre-paid market
- Mostly bucket pricing with high MOU of ~500
- In absence of large scale 3G, CDMA players grew data revenues to ~8% of mobile revenues

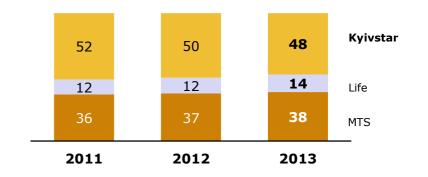
Fixed

- Major competitors: Ukrtelecom (incumbent), Volia, Vega, Datagroup
- Fixed broadband growth >20%; fragmented market with potential for consolidation



Mobile Market Share

(on revenue), %





VimpelCom

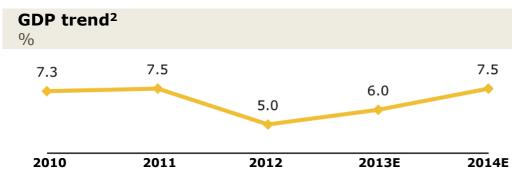
Competitive situation and market trends - Kazakhstan

$Mobile^1$

- 151% penetration
- 2 major players (VimpelCom, KCell) with cumulative MS 91%, 3d player is discounter (Tele2)
- ARPU \$7
- 3G launched by all players, 4G network introduced only by Altel (government owned)

Fixed³

- Residential broadband is the main revenue growth contributor to the fixed market
- Residential broadband penetration ~30% and still growing
- Kazakhtelecom is still dominant incumbent (with \sim 84 % subs market share)
- Voice is expected to decrease due to FMS and voice over broadband substitutes



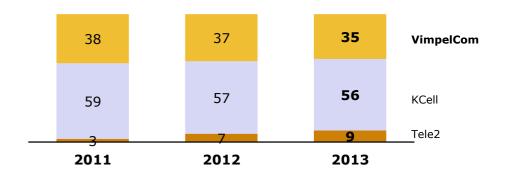
1 Source: Official publications (Beeline revenue is calculated as mobile standalone)

52 2 Source: National Statistic Committee as of December 2013

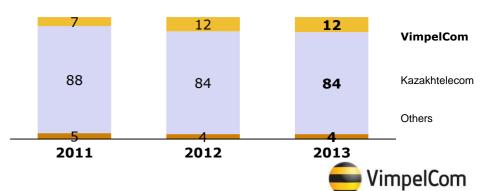
3 Source: Delta Partners analyses

Mobile market share¹

(on revenue), %







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Competitive situation and market trends - Uzbekistan

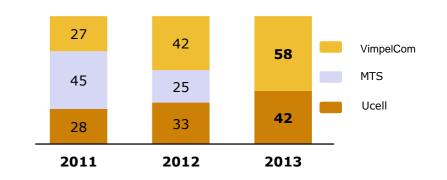
Mobile

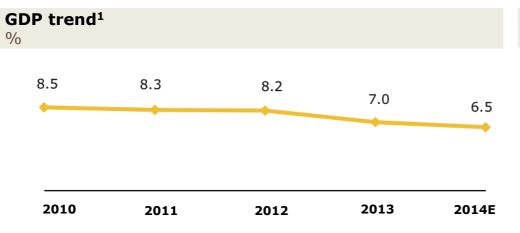
- 66% penetration
- 2 major players: VimpelCom, UCell, New Player entrance expected in April-May 2014
- ARPU \$5
- 3G launched by two operators

Fixed

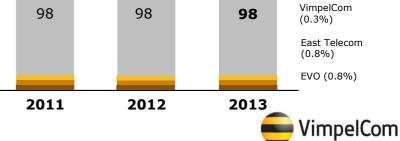
 Uzbektelecom is still dominant incumbent (with ~98 % subs market share) Mobile market share²

(on revenue), %





Fixed broadband market share³ (on subs), % 98 98 98 98 VimpelCom (0.3%)



1 Source: www.imf.org

2 Source: <u>www.vimpelcom.com</u>, <u>www.mts.ru</u>, www.teliasonera.com

3 Source: Local estimation

53

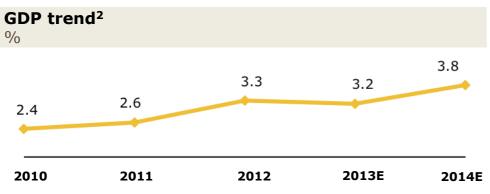
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Competitive situation and market trends - Algeria

Macro Environment:

- Government, trade and agricultural sectors account for over 60% of GDP
- 28% of the population is under 15 years old
- Presidential elections expected to commence in April 2014

Mobile market share¹ (on revenue), % 55 53 56 Djezzy 23 25 21 Mobilis 23 22 22 Wattaniva 2011 2012 2013



Source: Market share as provided by the regulator as of November 30, 2013

2 Source: World Bank as of December 2013

Regulatory Environment:

- Djezzy continues to face stringent conditions from regulator regarding promotions and products
- Djezzy awarded a 3G license in December 2013 and received an exceptional approval from the Bank of Algeria for foreign payments for 3G equipment
- Government plans to list 10 public companies on ASE, including Mobilis



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Competitive situation and market trends - Pakistan

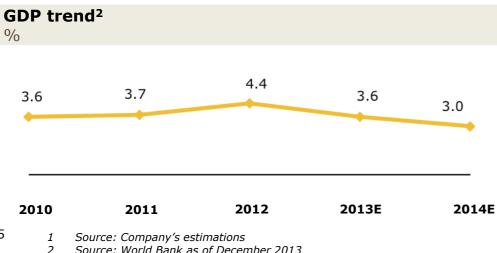
Macro Environment:

- Continued devaluation of the Rupee against the USD
- Power shortfalls persist .
- 34% of the population under 15 years old ٠
- New government elected and in place since May 2013, working on achieving political stability and economic reform

Mobile market share¹

(on revenue), %





Regulatory Environment:

- New PTA chairman appointed in 4013
- 3G auction process reinitiated by the government •
- Government increased withholding tax on recharge to 15% and also increased commercial electricity tariffs by 30% effective October 1, 2013
- Trends of fewer forced network shutdowns



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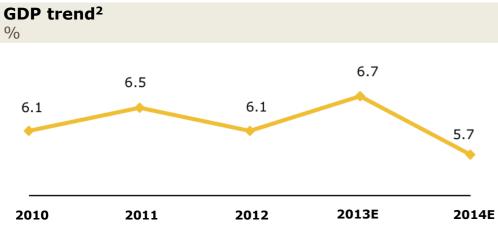
Source: World Bank as of December 2013

Competitive situation and market trends - Bangladesh

Macro Environment:

- The world's highest population density
- 33% of the population under 15 years old
- BDT continued to appreciate against the USD
- Elections and political instability

Mobile market share¹ (on revenue), % 27 25 banglalink 28 7 7 7 Airtel 42 42 43 GrameenPhone Robi 22 21 19 Other



Regulatory Environment:

2011

 Four 3G licenses were awarded in September 2013 during an auction for 8 blocks of spectrum, each consisting of 5 MHz (uplink and downlink). 5 of the 8 blocks were awarded

2013

banglalink launched 3G services in October 2013

2012

 The government reduced SIM tax to BDT 300 from BDT 606 during 2Q13



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Competitive situation in rest of CIS



4 GSM competitors (Beeline 3rd), 2G penetration 133%,3G operations first in CIS, low data usage, collaboration with BU Russia for migrant Subs



Kyrgyzstan

• 3 GSM competitors (Beeline 1st), penetration 112%, 3G developing fast, EBITDA margin leader together with growth



Armenia

•3 international competitors in GSM: Beeline – 2nd, MTS (Russian competitor subsidiary) is 1st, Orange is 3rd

•2G penetration 121%, 3G operations, LTE license - MTS high data usage

•Beeline fixed monopoly, stagnating voice, ADSL as fixed BB, growing competition urges for FTTx



Georgia

•3 GSM competitors (Beeline – 3rd and growing), 2G penetration 126%, 3G operations by competitors, 80+% coverage, liberal economy





Reconciliation Tables and Forex



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FOREX development

RATES OF FUNCTIONAL CURRENCY TO USD

	Average rates			Closing rates			
	4Q13	4Q12	YoY	FY13	FY12	YoY	
Russian Ruble	32.53	31.08	(4.5%)	32.73	30.37	(7.2%)	
Euro	0.73	0.77	4.8%	0.73	0.76	4.2%	
Algerian Dinar	80.18	79.40	(1.0%)	78.38	78.94	0.7%	
Pakistan Rupee	106.93	96.25	(10.0%)	105.33	97.14	(7.8%)	
Bangladeshi Taka	77.67	81.08	4.4%	77.67	79.78	2.7%	
Ukrainian Hryvnia	7.99	7.99	0.0%	7.99	7.99	0.0%	
Kazakh Tenge	153.80	150.45	(2.2%)	153.61	150.74	(1.9%)	
Armenian Dram	405.56	406.47	0.2%	405.64	403.58	(0.5%)	
Kyrgyz Som	48.89	47.25	(3.4%)	49.25	47.40	(3.8%)	



Reconciliation of EBITDA

USD million	4Q13	4Q12 Restated ¹	FY13	FY12 Restated ¹
Unaudited				
EBITDA	2,372	2,446	9,619	9,768
Depreciation	(823)	(758)	(3,063)	(2,926)
Amortization	(459)	(519)	(1,792)	(2,080)
Impaiment of Canada	(768)	(328)	(768)	(328)
Impaiment of Ukraine	(2,085)	-	(2,085)	-
Impairment loss	(53)	(58)	(120)	(58)
Loss on disposals of non-current assets	(57)	(74)	(100)	(205)
EBIT	(1,873)	709	1,691	4,171
Financial Income and Expenses	(511)	(484)	(2,059)	(1,875)
- including finance income	21	38	91	154
- including finance costs	(532)	(522)	(2,150)	(2,029)
Net foreign exchange (loss)/gain and others	(265)	(67)	(311)	(14)
- including Other non-operating (losses)/gains	(194)	(44)	(172)	(75)
 including Shares of loss of associates and joint ventures accounted for using the equity method 	(47)	7	(159)	(9)
- including Net foreign exchange gain	(24)	(30)	20	70
ЕВТ	(2,649)	158	(679)	2,282
Income tax expense	(372)	(195)	(1,179)	(906)
Profit/(loss) for the year	(3,021)	(37)	(1,858)	1,376
Profit/(loss) for the year attributable to non-controlling interest	(361)	(232)	(434)	(163
Profit/(loss) for the year attributable to the owners of the parent	(2,660)	195	(1,424)	1,539



1. The FY12 Financial Statements have been restated for the Euroset fair value adjustment of USD 606 million

Reconciliation of consolidated net debt

USD million	4Q12	3Q13	4Q13
Net debt	21,971	22,485	22,603
Cash and cash equivalents	4,949	4,890	4,454
Long-term and short-term deposits	67	191	396
Gross debt	26,987	27,566	27,453
Interest accrued related to financial liabilities	536	430	606
Fair value adjustment	-	-	-
Unamortised fair value adjustment under acquisition method of accounting	794	696	665
Other unamortised adjustments to financial liabilities (fees, discounts etc.)	73	43	29
Derivatives not designated as hedges	453	489	204
Derivatives designated as hedges	237	218	271
Total other financial liabilities	29,080	29,442	29,228



Disclaimer

This presentation contains "forward-looking statements", as the phrase is defined in Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These statements relate to the Company's anticipated performance, expected capital expenditures, potential future cash flows and credit ratings, 2014 annual targets, network development, refinancing plans, potential future dividend payments and the Company's ability to realize its strategic initiatives in the various countries of operation. The forward-looking statements included in this presentation are based on management's best assessment of the Company's strategic and financial position and of future market conditions and trends. These discussions involve risks and uncertainties. The actual outcome may differ materially from these statements as a result of continued volatility in the economies in our markets, unforeseen developments from competition, governmental regulation of the telecommunications industries, general political uncertainties in our markets and/or litigation with third parties. There can be no assurance that such risks and uncertainties will not have a material adverse effect on the Company. Certain factors that could cause actual results to differ materially from those discussed in any forward-looking statements include the risk factors described in the Company's Annual Report on Form 20-F for the year ended December 31, 2012 filed with the U.S. Securities and Exchange Commission (the "SEC") and other public filings made by the Company with the SEC, which risk factors are incorporated herein by reference. The Company disclaims any obligation to update developments of these risk factors or to announce publicly any revision to any of the forward-looking statements contained in this release, or to make corrections to reflect future events or developments.



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